



# 2017 ANNUAL REPORT

**CITIZENS  
BANCSHARES  
CORPORATION**

# **Citizens Bancshares Corporation**

## ***Report on Consolidated Financial Statements***

***For the years ended December 31, 2017 and 2016***

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# Citizens Bancshares Corporation

## Contents

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	<u>Page</u>
<b>Independent Auditor's Report</b> .....	1-2
<b>Consolidated Financial Statements</b>	
Consolidated Balance Sheets .....	3
Consolidated Statements of Income.....	4
Consolidated Statements of Comprehensive Income.....	5
Consolidated Statements of Changes in Shareholders' Equity .....	6
Consolidated Statements of Cash Flows .....	7
Notes to Consolidated Financial Statements.....	8-38
Corporate Data .....	39-42



## Independent Auditor's Report

The Board of Directors  
Citizens Bancshares Corporation  
Olanta, South Carolina

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Citizens Bancshares Corporation and its Subsidiary which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years then ended and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Citizens Bancshares Corporation and its Subsidiary as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Elliott Davis, LLC". The signature is written in a cursive style with a large, sweeping initial "E".

Columbia, South Carolina  
March 30, 2018

# Citizens Bancshares Corporation

## Consolidated Balance Sheets

As of December 31, 2017 and 2016

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
<b>Assets:</b>		
Cash and cash equivalents:		
Cash and due from banks	\$ 15,646	\$ 11,839
Federal funds sold	942	7,193
Interest bearing deposits	<u>51,132</u>	<u>57,244</u>
Total cash and cash equivalents	<u>67,720</u>	<u>76,276</u>
Other interest bearing balances	4,983	6,723
Investment securities:		
Securities available-for-sale	65,473	66,882
Nonmarketable equity securities	<u>1,024</u>	<u>698</u>
Total investment securities	<u>66,497</u>	<u>67,580</u>
Loans held for sale	-	644
Loans receivable	271,877	256,099
Less allowance for loan losses	<u>(3,438)</u>	<u>(4,256)</u>
Loans, net	<u>268,439</u>	<u>251,843</u>
Premises, furniture and equipment, net	12,729	13,061
Bank owned life insurance	4,322	4,209
Cash surrender value of life insurance	1,528	1,376
Goodwill	3,427	3,427
Core deposit intangible	34	160
Accrued interest receivable	1,535	1,502
Other real estate owned	197	618
Deferred tax asset	847	1,720
Other assets	<u>513</u>	<u>424</u>
Total assets	<u>\$ 432,771</u>	<u>\$ 429,563</u>
<b>Liabilities:</b>		
Deposits:		
Noninterest-bearing transaction accounts	\$ 98,031	\$ 96,174
Interest-bearing transaction accounts	84,830	80,062
Savings	97,717	102,788
Certificates of deposit \$250,000 and over	7,708	9,149
Other time deposits	<u>83,279</u>	<u>90,941</u>
Total deposits	<u>371,565</u>	<u>379,114</u>
Advances from the Federal Home Loan Bank	15,000	7,000
Accrued interest payable	127	118
Other liabilities	<u>964</u>	<u>652</u>
Total liabilities	<u>387,656</u>	<u>386,884</u>
Commitments and contingencies (Notes 10, 18 and 20)		
<b>Shareholders' equity:</b>		
Common stock, \$1.00 par value; 2,500,000 shares authorized; 2,162,448 shares issued and outstanding at December 31, 2017 and 2016	2,163	2,163
Capital surplus	1,461	1,461
Retained earnings	50,852	47,413
Treasury stock, at cost (417,809 and 361,590 shares in 2017 and 2016, respectively)	(8,063)	(6,686)
Accumulated other comprehensive loss	<u>(1,298)</u>	<u>(1,672)</u>
Total shareholders' equity	<u>45,115</u>	<u>42,679</u>
Total liabilities and shareholders' equity	<u>\$ 432,771</u>	<u>\$ 429,563</u>

See Notes to Consolidated Financial Statements

**Citizens Bancshares Corporation**  
**Consolidated Statements of Income**  
**For the years ended December 31, 2017 and 2016**

<i>(Dollars in thousands, except per share amounts)</i>	<u>2017</u>	<u>2016</u>
<b>Interest income:</b>		
Loans, including fees	\$ 14,048	\$ 13,477
Investment securities:		
Taxable	1,011	954
Tax-exempt	444	363
Nonmarketable equity securities	26	33
Federal funds sold	61	31
Deposits with other banks	<u>638</u>	<u>385</u>
Total interest income	<u>16,228</u>	<u>15,243</u>
<b>Interest expense:</b>		
Deposits	762	848
Advances from the Federal Home Loan Bank	<u>218</u>	<u>220</u>
Total interest expense	<u>980</u>	<u>1,068</u>
Net interest income	15,248	14,175
(Recovery) provision for loan losses	<u>(750)</u>	<u>200</u>
<b>Net interest income after (recovery) provision for loan losses</b>	<u>15,998</u>	<u>13,975</u>
<b>Noninterest income:</b>		
Service charges on deposit accounts	1,998	1,948
Residential mortgage origination fees	290	267
Loss on sale of securities	(9)	-
Income from cash surrender value of life insurance	112	114
Brokerage fees	419	438
Credit card and interchange fees	1,188	1,021
Other operating income	<u>682</u>	<u>645</u>
Total noninterest income	<u>4,689</u>	<u>4,433</u>
<b>Noninterest expense:</b>		
Salaries and employee benefits	8,164	7,986
Net occupancy	1,291	1,348
Furniture and equipment	872	917
FDIC assessments	153	205
Communications	147	150
Net cost of other real estate owned	82	129
Other operating	<u>3,675</u>	<u>3,248</u>
Total noninterest expense	<u>14,384</u>	<u>13,983</u>
Income before income taxes	6,303	4,425
Income tax expense related to ordinary operations	2,093	1,438
Income tax expense related to change in tax rate	<u>478</u>	<u>-</u>
Total income tax expense	<u>2,571</u>	<u>1,438</u>
<b>Net income</b>	<u>\$ 3,732</u>	<u>\$ 2,987</u>
<b>Earnings per share</b>		
Basic	<u>\$ 2.11</u>	<u>\$ 1.66</u>
Diluted	<u>\$ 2.02</u>	<u>\$ 1.59</u>

**See Notes to Consolidated Financial Statements**

**Citizens Bancshares Corporation**  
**Consolidated Statements of Comprehensive Income**  
**For the years ended December 31, 2017 and 2016**

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
<b>Net income</b>	\$ 3,732	\$ 2,987
<b>Other comprehensive income</b>		
Unrealized holding gains (losses) arising during the period	852	(2,419)
Tax effect	(273)	846
Reclassification of losses realized during the period	13	-
Tax effect	(4)	-
Reclassification of accumulated other comprehensive loss due to tax rate change	<u>(214)</u>	<u>-</u>
<b>Other comprehensive income (loss), net of tax</b>	<u>374</u>	<u>(1,573)</u>
<b>Comprehensive income</b>	<u>\$ 4,106</u>	<u>\$ 1,414</u>

*See Notes to Consolidated Financial Statements*



## Citizens Bancshares Corporation

### Consolidated Statements of Changes in Shareholders' Equity For the years ended December 31, 2017 and 2016

(Dollars in thousands, except shares)	Common stock		Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Compre- hensive Income (Loss)	Total
	Shares	Amount					
<b>Balance,</b>							
<b>December 31, 2015</b>	2,162,448	\$ 2,163	\$ 1,461	\$ 44,931	\$ (6,597)	\$ (99)	\$ 41,859
Net income				2,987			2,987
Other comprehensive loss, net of taxes						(1,573)	(1,573)
Purchase of treasury stock					(89)		(89)
Cash dividends paid (\$0.28 per share)				(505)			(505)
<b>Balance,</b>							
<b>December 31, 2016</b>	2,162,448	2,163	1,461	47,413	(6,686)	(1,672)	42,679
Net income				3,732			3,732
Other comprehensive gain, net of taxes						588	588
Purchase of treasury stock					(1,377)		(1,377)
Reclassification of other comprehensive loss due to tax rate change				214		(214)	-
Cash dividends paid (\$0.29 per share)				(507)			(507)
<b>Balance,</b>							
<b>December 31, 2017</b>	<u>2,162,448</u>	<u>\$ 2,163</u>	<u>\$ 1,461</u>	<u>\$ 50,852</u>	<u>\$ (8,063)</u>	<u>\$ (1,298)</u>	<u>\$ 45,115</u>

See Notes to Consolidated Financial Statements

**Citizens Bancshares Corporation**  
**Consolidated Statements of Cash Flows**  
**For the years ended December 31, 2017 and 2016**

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
<b>Operating activities:</b>		
Net income	\$ 3,732	\$ 2,987
Adjustments to reconcile net income to net cash provided by operating activities:		
(Recovery) provision for loan losses	(750)	200
Depreciation	679	702
Amortization of intangible assets	126	168
Writedown of other real estate owned	49	70
Gain on sales and disposals of other real estate owned, net	(6)	(44)
Loss on sale of securities available-for-sale	9	-
Discount accretion and premium amortization, net	187	124
Net funding and sale activity in residential mortgages held-for-sale	644	1,434
Increase in interest receivable	(33)	(110)
Increase (decrease) in interest payable	9	(25)
Increase in BOLI and cash surrender value of life insurance	(265)	(50)
Decrease (increase) in other assets	498	(126)
Increase (decrease) in other liabilities	312	(85)
Net cash provided by operating activities	<u>5,202</u>	<u>5,245</u>
<b>Cash flows from investing activities:</b>		
Purchases of securities available-for-sale	(2,000)	(77,412)
Net purchase of nonmarketable equity securities	(326)	(14)
Net increase in loans made to customers	(15,877)	(16,902)
Sale (purchases) of other interest bearing balances	1,740	(2,241)
Purchases of premises and equipment, net	(326)	(320)
Proceeds from sales of other real estate owned	409	211
Proceeds from sales of securities available-for-sale	580	-
Proceeds from calls, maturities and paydowns of securities available-for-sale	3,475	63,757
Net cash used by investing activities	<u>(12,325)</u>	<u>(32,921)</u>
<b>Cash flows from financing activities:</b>		
Net increase in demand deposits, interest-bearing transaction accounts and savings accounts	1,554	42,641
Net decrease in certificates of deposit and other time deposits	(9,103)	(10,769)
Cash dividends paid	(507)	(505)
Purchase of treasury stock	(1,377)	(89)
Purchase (repayment) of Federal Home Loan Bank advances	8,000	(1,000)
Net cash provided (used) by financing activities	<u>(1,433)</u>	<u>30,278</u>
<b>Net (decrease) increase in cash and cash equivalents</b>	<u>(8,556)</u>	<u>2,602</u>
<b>Cash and cash equivalents, beginning of year</b>	<u>76,276</u>	<u>73,674</u>
<b>Cash and cash equivalents, end of year</b>	<u>\$ 67,720</u>	<u>\$ 76,276</u>
<b>Non cash investing and financing activities</b>		
Unrealized (loss) gain on securities available-for-sale, net of tax	\$ 579	\$ (1,573)
Transfer of loans to other real estate owned	\$ 31	\$ 206
<b>Cash paid during the year for:</b>		
Interest	\$ 970	\$ 1,183
Income taxes	<u>\$ 1,794</u>	<u>\$ 1,466</u>

**See Notes to Consolidated Financial Statements**

# Citizens Bancshares Corporation

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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### Note 1. Summary of Significant Accounting Policies

#### Basis of Presentation and Consolidation:

The accompanying consolidated financial statements include the accounts of Citizens Bancshares Corporation, a bank holding company (the Company) and its wholly-owned subsidiary, The Citizens Bank (the Bank). The principal business activity of the Bank is to provide banking services to domestic markets in the Pee Dee and Coastal areas of South Carolina. The consolidated financial statements include the accounts of the parent and its wholly-owned subsidiary after elimination of all significant intercompany balances and transactions.

#### Management's Estimates:

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the balance sheet date and income and expenses for the period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, including valuation allowances for impaired loans, and the carrying amount of real estate acquired in connection with foreclosures or in satisfaction of loans. Management must also make estimates in determining the estimated useful lives and methods for depreciating premises and equipment.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowance may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowances for losses on loans and foreclosed real estate may change materially in the near term.

#### Significant Group Concentrations of Credit Risk:

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of loans receivable, investment securities, federal funds sold and amounts due from banks.

The Company makes loans to individuals and small businesses for various personal and commercial purposes primarily in the Pee Dee and Coastal regions of South Carolina. The Company's loan portfolio is not concentrated in loans to any single borrower or a relatively small number of borrowers. Additionally, management is not aware of any concentrations of loans to classes of borrowers or industries that would be similarly affected by economic conditions except for loans secured by commercial and residential real estate and commercial and industrial non-real estate loans. The concentration of commercial and residential real estate loans totaled \$210 million at December 31, 2017, representing 467% of total equity and 77% of gross loans receivable. The concentration of commercial and industrial non-real estate loans totaled \$33 million at December 31, 2017, representing 73% of equity and 12% of gross loans receivable. The concentration of commercial and residential real estate loans totaled \$195 million at December 31, 2016, representing 457% of total equity and 76% of gross loans receivable. The concentration of commercial and industrial non-real estate loans totaled \$31 million at December 31, 2016, representing 72% of equity and 12% of gross loans receivable.

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## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 1. Summary of Significant Accounting Policies

##### Significant Group Concentrations of Credit Risk (continued):

In addition to monitoring potential concentrations of loans to particular borrowers or groups of borrowers, industries and geographic regions, management monitors exposure to credit risk from concentrations of lending products and practices such as loans that subject borrowers to substantial payment increases (e.g., principal deferral periods, loans with initial interest-only periods, etc.) and loans with high loan-to-value ratios. Management has determined that there is no concentration of credit risk associated with its lending policies or practices. Additionally, there are industry practices that could subject the Company to increased credit risk should economic conditions change over the course of a loan's life. For example, the Company makes variable rate loans and fixed rate principal-amortizing loans with maturities prior to the loan being fully paid (i.e., balloon payment loans). These loans are underwritten and monitored to manage the associated risks. Therefore, management believes that these particular practices do not subject the Company to unusual credit risk.

The Company's investment portfolio consists primarily of obligations of the United States, its agencies or its corporations and general obligation municipal securities. In the opinion of management, there is no concentration of credit risk in its investment portfolio. The Company places its deposits and correspondent accounts with and sells its federal funds to high quality institutions. Management believes credit risk associated with correspondent accounts is not significant.

##### Investment Securities:

All debt securities have been designated as available-for-sale by the Company and are carried at amortized cost and adjusted to their estimated fair value. The unrealized gain or loss is recorded in shareholders' equity net of the deferred tax effects. Management does not actively trade securities classified as available-for-sale but intends to hold these securities for an indefinite period of time and may sell them prior to maturity to achieve certain objectives. Reductions in market value considered by management to be other than temporary are reported as a realized loss and a reduction in the cost basis in the security. The adjusted cost basis of securities available-for-sale is determined by specific identification and is used in computing the realized gain or loss from a sales transaction.

##### Nonmarketable Equity Securities:

Nonmarketable equity securities include the Company's investment in the stock of the Federal Home Loan Bank. These securities are carried at cost because they have no quoted market value and no ready market exists. Investment in Federal Home Loan Bank stock is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize any borrowings. At December 31, 2017 and 2016, the investment in Federal Home Loan Bank stock was \$1,024,300 and \$698,100, respectively. Dividends received on nonmarketable equity securities are included as a separate component in interest income.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 1. Summary of Significant Accounting Policies, Continued

##### Loans Receivable:

Loans receivable are stated at their unpaid principal balance, net of any charge-offs. Interest income on loans is computed using the simple interest method and is recorded in the period earned. When serious doubt exists as to the collectability of a loan or a loan is contractually 90 days past due, the accrual of interest income is generally discontinued unless the estimated net realizable value of the collateral is sufficient to assure collection of the principal balance and accrued interest. When interest accruals are discontinued, interest accrued but uncollected is reversed. Loans are removed from nonaccrual status when they become current as to both principal and interest, when concern no longer exists as to the collectability of the principal and interest, and after a sufficient history of satisfactory payment performance has been established.

The Company identifies impaired loans through its normal internal loan review process. Loans on the Company's problem loan watch list are considered potentially impaired loans. These loans are evaluated in determining whether the borrower will be able to perform in accordance with the loan agreement. Loans are not considered impaired if a minimal payment delay occurs and all amounts due, including accrued interest at the contractual interest rate for the period of delay, are expected to be collected.

##### Allowance for Loan Losses:

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows or collateral value or observable market price of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement.

## **Citizens Bancshares Corporation**

### **Notes to Consolidated Financial Statements**

**December 31, 2017 and 2016**

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#### **Note 1. Summary of Significant Accounting Policies, Continued**

##### Allowance for Loan Losses (continued):

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

When the ultimate collectability of an impaired loan's principal is in doubt, wholly or partially, cash receipts are applied to principal. Once the reported principal balance has been reduced to the loan's estimated net realized value, future cash receipts are applied to interest income, to the extent that any interest has been foregone. Further cash receipts are recorded as recoveries of any amounts previously charged-off. When this doubt does not exist, cash receipts are applied under the contractual terms of the loan agreement first to interest income then to principal.

A loan is also considered impaired if its terms are modified in a troubled debt restructuring. For these accruing impaired loans, cash receipts are typically applied to principal and interest receivable in accordance with the terms of the restructured loan agreement. Interest income is recognized on these loans using the accrual method of accounting.

##### Premises and Equipment:

Premises and equipment are stated at cost less accumulated depreciation. The provision for depreciation is computed principally by accelerated cost recovery methods allowed for income tax reporting purposes if there are no material differences from generally accepted accounting principles. Rates of depreciation are generally based on the following estimated useful lives: buildings and land improvements - 10 to 40 years and furniture and equipment - 5 to 10 years. The cost of assets sold or otherwise disposed of and the related accumulated depreciation is eliminated from the accounts, and the resulting gains or losses are reflected in the income statement. Maintenance and repairs are charged to current expense as incurred, and the costs of major renewals and improvements are capitalized.

##### Other Real Estate Owned:

Other real estate owned includes real estate acquired through foreclosure. Other real estate owned is initially recorded at the lower of the loan amount or fair value less estimated costs to sell. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of cost or fair value less costs to sell. Costs to maintain such assets, subsequent write-downs, and gains and losses on disposal are charged to expense and are included in net cost of other real estate owned.

## **Citizens Bancshares Corporation**

### **Notes to Consolidated Financial Statements**

**December 31, 2017 and 2016**

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#### **Note 1. Summary of Significant Accounting Policies, Continued**

##### Goodwill and Other Intangible Assets:

Goodwill represents the cost in excess of fair value of net assets acquired (including identifiable intangibles) in purchase transactions. Other intangible assets represent premiums paid for acquisitions of core deposits (core deposit intangibles). Core deposit intangibles are being amortized over a 10 year period based on amortization schedules prepared by an outside consultant. Goodwill and identifiable intangible assets are reviewed for impairment annually or whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of identifiable intangible assets is measured by a comparison of the carrying amount of the asset to future undiscounted cash flows expected to be generated by the asset. The Company's evaluation considers various components, to include economic conditions, industry considerations, financial performance as well as other information. No impairment losses have been recorded as a result of the Company's analysis during the years ended December 31, 2017 and 2016.

##### Retirement and Deferred Compensation Plans:

The Bank has a profit sharing plan covering all full-time employees with at least twelve months of service and who have obtained the age of eighteen. Normal retirement age is the first of the month following attainment of age sixty-five or ten years of participation if later. Early retirement can be obtained at age fifty-five upon ten years of participation. Expenses charged to earnings for the years ended December 31, 2017 and 2016 totaled \$350,000 and \$300,000, respectively, and are included within salaries and employee benefits.

##### Income and Expense Recognition:

The accrual method of accounting is used for all significant categories of income and expense. Immaterial amounts of insurance commissions and other miscellaneous fees are reported when received.

##### Residential Mortgage Origination Fees:

The Company's residential mortgage lending activities for sale in the secondary market are comprised of accepting residential mortgage loan applications, qualifying borrowers to standards established by investors, funding residential mortgage loans and selling mortgage loans to investors under pre-existing commitments. Funded residential mortgages held temporarily for sale to investors are recorded at the lower of cost or market value. Application and origination fees collected by the Company are recognized as income upon sale to the investor.

##### Income Taxes:

Amounts provided for income taxes are based on income reported for financial statement purposes. Deferred income taxes are provided for the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

The Company believes that its income tax filing positions taken or expected to be taken in its tax returns will more likely than not be sustained upon audit by the taxing authorities and does not anticipate any adjustments that will result in a material adverse impact on the Company's financial condition, results of operations, or cash flow. Therefore, no reserves for uncertain income tax positions have been recorded.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 1. Summary of Significant Accounting Policies, Continued

##### Advertising Expense:

Advertising and public relations costs are generally expensed as incurred. External costs incurred in producing media advertising are expensed the first time the advertising takes place. External costs relating to direct mailing costs are expensed in the period in which the direct mailings are sent. Advertising and public relations costs of \$343,338 and \$330,761, were included in other operating expenses for 2017 and 2016, respectively.

##### Comprehensive Income:

The Company reports comprehensive income in accordance with Accounting Standards Codification (ASC) 220, "Comprehensive Income." ASC 220 requires that all items that are required to be reported under accounting standards as comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements. The disclosure requirements have been included in the Company's consolidated statements of comprehensive income. The only item included in accumulated other comprehensive (loss) income on the balance sheet is unrealized holding gains and losses on available-for-sale investment securities.

##### Per-Share Amounts:

Basic earnings per-share is computed by dividing net income by the weighted-average number of shares outstanding for the period. Diluted earnings per-share is similar to the computation of basic earnings per-share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued. The dilutive effect of options outstanding under the Company's stock option plan are reflected in diluted earnings per-share by the application of the treasury stock method. See Note 12.

For purposes of computing earnings per-share, allocated shares and shares released for allocation by the employee retirement and stock ownership plan, The Citizens Bank KSOP Plan (the KSOP), a component of which includes Company stock, are considered outstanding.

##### Statement of Cash Flows:

For purposes of reporting cash flows in the financial statements, the Company considers certain highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents include amounts due from banks, interest-bearing balances, and federal funds sold. Generally, federal funds are sold for one day periods.

##### Off-Balance-Sheet Financial Instruments:

In the ordinary course of business, the Company enters into off-balance-sheet financial instruments consisting of commitments to extend credit and letters of credit. These financial instruments are recorded in the financial statements when they become payable by the customer.



## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 1. Summary of Significant Accounting Policies and Activities, Continued

##### Recently Issued Accounting Pronouncements:

The following is a summary of recent authoritative pronouncements.

In May 2014, the Financial Accounting Standards Board (FASB) issued guidance to change the recognition of revenue from contracts with customers. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity receives or expects to receive. The guidance will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company will apply the guidance using a modified retrospective approach. The Company's revenue is comprised of net interest income and noninterest income. The scope of the guidance explicitly excludes net interest income as well as many other revenues for financial assets and liabilities including loans, leases, securities, and derivatives. Accordingly, the majority of our revenues will not be affected. The Company is currently assessing our revenue contracts related to revenue streams that are within the scope of the standard. Our accounting policies will not change materially since the principles of revenue recognition from the Accounting Standards Update (ASU) are largely consistent with existing guidance and current practices applied by our businesses. We have not identified material changes to the timing or amount of revenue recognition. Based on the updated guidance, we do anticipate changes in our disclosures associated with our revenues. We will provide qualitative disclosures of our performance obligations related to our revenue recognition and we continue to evaluate disaggregation for significant categories of revenue in the scope of the guidance.

In August 2015, the FASB deferred the effective date of ASU 2014-09, Revenue from Contracts with Customers. As a result of the deferral, the guidance in ASU 2014-09 will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company will apply the guidance using a modified retrospective approach. The Company does not expect these amendments to have a material effect on its financial statements.

In February 2016, the FASB amended the Leases topic of the ASC to revise certain aspects of recognition, measurement, presentation, and disclosure of leasing transactions. The amendments will be effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early adoption is permitted. We expect to adopt the guidance using the modified retrospective method and practical expedients for transition. The practical expedients allow us to largely account for our existing leases consistent with current guidance except for the incremental balance sheet recognition for lessees. We have started an initial evaluation of our leasing contracts and activities. We have also started developing our methodology to estimate the right-of use assets and lease liabilities, which is based on the present value of lease payments; however, as of December 31 2017, the Company does not expect these future minimum lease payments to have a material effect on its financial statements. We do not expect a material change to the timing of expense recognition, but we are early in the implementation process and will continue to evaluate the impact. We are evaluating our existing disclosures and may need to provide additional information as a result of adoption of the ASU.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 1. Summary of Significant Accounting Policies and Activities, Continued

##### Recently Issued Accounting Pronouncements (continued):

In March 2016, the FASB amended the Revenue from Contracts with Customers topic of the ASC to clarify the implementation guidance on principal versus agent considerations and address how an entity should assess whether it is the principal or the agent in contracts that include three or more parties. The amendments will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company does not expect these amendments to have a material effect on its financial statements.

In March 2016, the FASB issued guidance to simplify several aspects of the accounting for share-based payment award transactions including the income tax consequences, the classification of awards as either equity or liabilities, and the classification on the statement of cash flows. Additionally, the guidance simplifies two areas specific to entities other than public business entities allowing them apply a practical expedient to estimate the expected term for all awards with performance or service conditions that have certain characteristics and also allowing them to make a one-time election to switch from measuring all liability-classified awards at fair value to measuring them at intrinsic value. The amendments will be effective for the Company for annual periods beginning after December 15, 2017, and interim periods within annual reporting periods beginning after December 15, 2018. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

In April 2016, the FASB amended the Revenue from Contracts with Customers topic of the ASC to clarify guidance related to identifying performance obligations and accounting for licenses of intellectual property. The amendments will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company does not expect these amendments to have a material effect on its financial statements.

In May 2016, the FASB amended the Revenue from Contracts with Customers topic of the ASC to clarify guidance related to collectability, noncash consideration, presentation of sales tax, and transition. The amendments will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company does not expect these amendments to have a material effect on its financial statements.

In June 2016, the FASB issued guidance to change the accounting for credit losses and modify the impairment model for certain debt securities. The amendments will be effective for the Company for annual periods beginning after December 15, 2020, and interim periods within annual reporting periods beginning after December 15, 2021. Early adoption is permitted for all organizations for periods beginning after December 15, 2018. The Company will apply the amendments to the ASU through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. While early adoption is permitted beginning in first quarter 2019, we do not expect to elect that option. We are evaluating the impact of the ASU on our consolidated financial statements with regards to the impact on the recorded allowance for loan losses given the change to estimated losses over the contractual life of the loans adjusted for expected prepayments. In addition to our allowance for loan losses, we will also record an allowance for credit losses on debt securities instead of applying the impairment model currently utilized. The amount of the adjustments will be impacted by each portfolio's composition and credit quality at the adoption date as well as economic conditions and forecasts at that time.

## **Citizens Bancshares Corporation**

### **Notes to Consolidated Financial Statements**

**December 31, 2017 and 2016**

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#### **Note 1. Summary of Significant Accounting Policies and Activities, Continued**

##### Recently Issued Accounting Pronouncements (continued):

In August 2016, the FASB amended the Statement of Cash Flows topic of the ASC to clarify how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments will be effective for the Company for fiscal years beginning after December 15, 2017, and interim periods within fiscal years beginning after December 15, 2018. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

In October 2016, the FASB amended the Income Taxes topic of the ASC to modify the accounting for intra-entity transfers of assets other than inventory. The amendments will be effective for the Company for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

In November 2016, the FASB amended the Statement of Cash Flows topic of the ASC to clarify how restricted cash is presented and classified in the statement of cash flows. The amendments will be effective for the Company for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

In December 2016, the FASB issued technical corrections and improvements to the Revenue from Contracts with Customers Topic. These corrections make a limited number of revisions to several pieces of the revenue recognition standard issued in 2014. The effective date and transition requirements for the technical corrections will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company will apply the guidance using a modified retrospective approach. The Company does not expect these amendments to have a material effect on its financial statements.

In January 2017, the FASB issued guidance to clarify the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The amendment to the Business Combinations Topic is intended to address concerns that the existing definition of a business has been applied too broadly and has resulted in many transactions being recorded as business acquisitions that in substance are more akin to asset acquisitions. The guidance will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 1. Summary of Significant Accounting Policies and Activities, Continued

##### Recently Issued Accounting Pronouncements (continued):

In January 2017, the FASB amended the Goodwill and Other Topic of the Accounting Standards Codification to simplify the accounting for goodwill impairment for public business entities and other entities that have goodwill reported in their financial statements and have not elected the private company alternative for the subsequent measurement of goodwill. The amendment removes Step 2 of the goodwill impairment test. A goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. The effective date and transition requirements for the technical corrections will be effective for the Company for reporting periods beginning after December 15, 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Company does not expect these amendments to have a material effect on its financial statements.

In February 2017, the FASB amended the Other Income Topic of the ASC to clarify the scope of the guidance on nonfinancial asset derecognition as well as the accounting for partial sales of nonfinancial assets. The amendments conform the derecognition guidance on nonfinancial assets with the model for transactions in the new revenue standard. The amendments will be effective for the Company for annual periods beginning after December 15, 2018, and interim periods within annual reporting periods beginning after December 15, 2019. The Company does not expect these amendments to have a material effect on its financial statements.

In March 2017, the FASB amended the requirements in the Receivables-Nonrefundable Fees and Other Costs Topic of the ASC related to the amortization period for certain purchased callable debt securities held at a premium. The amendments shorten the amortization period for the premium to the earliest call date. The amendments will be effective for the Company for annual periods beginning after December 15, 2019, and interim periods within annual reporting periods beginning after December 15, 2020. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

In February 2018, the FASB Issued (2018-02), Income Statement (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income, which requires Companies to reclassify the stranded effects in other comprehensive income to retained earnings as a result of the change in the tax rates under the Tax Cuts and Jobs Act. The Company has opted to early adopt this pronouncement by retrospective application to each period (or periods) in which the effect of the change in the tax rate under the Tax Cuts and Jobs Act is recognized. The impact of the reclassification from other comprehensive income to retained earnings is included in the Statement of Changes in Shareholders Equity.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 1. Summary of Significant Accounting Policies and Activities, Continued

##### Risks and Uncertainties:

In the normal course of its business, the Company encounters two significant types of risks: economic and regulatory. There are three main components of economic risk: interest rate risk, credit risk and market risk. The Company is subject to interest rate risk to the degree that its interest-bearing liabilities mature or reprice at different speeds, or on different basis, than its interest-earning assets. Credit risk is the risk of default on the Company's loan portfolio that results from a borrower's inability or unwillingness to make contractually required payments. Market risk reflects changes in the value of collateral underlying loans receivable and the valuation of real estate held by the Company.

The Company is subject to the regulations of various governmental agencies. These regulations can and do change significantly from period to period. The Company also undergoes periodic examinations by the regulatory agencies, which may subject it to further changes with respect to asset valuations, amounts of required loss allowances and operating restrictions from the regulators' judgments based on information available to them at the time of their examination.

##### Reclassifications:

Certain captions and amounts in the 2016 consolidated financial statements were reclassified to conform with the 2017 presentation. These reclassifications had no effect on the results of operations or shareholders' equity.

#### Note 2. Restrictions on Cash and Due From Banks

The Company is required by regulation to maintain an average cash reserve balance based on a percentage of deposits. At December 31, 2017 and 2016, the required cash reserve was satisfied by vault cash and cash held at other financial institutions.

#### Note 3. Investment Securities

Securities available-for-sale consisted of the following:

	December 31, 2017			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
(Dollars in thousands)				
Government-sponsored enterprises	\$ 43,326	\$ -	\$ (1,343)	\$ 41,983
Obligations of state and local governments	19,895	59	(331)	19,623
U.S. Treasuries	3,972	-	(105)	3,867
	<u>\$ 67,193</u>	<u>\$ 59</u>	<u>\$ (1,779)</u>	<u>\$ 65,473</u>

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 3. Investment Securities, Continued

	December 31, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<i>(Dollars in thousands)</i>				
Government-sponsored enterprises	\$ 43,826	\$ -	\$ (1,683)	\$ 42,143
Obligations of state and local governments	21,660	35	(797)	20,898
U.S. Treasuries	3,968	-	(127)	3,841
	<u>\$ 69,454</u>	<u>\$ 35</u>	<u>\$ (2,607)</u>	<u>\$ 66,882</u>

The following is a summary of maturities of securities available-for-sale as of December 31, 2017. The amortized cost and estimated fair values are based on the contractual maturity dates. Actual maturities may differ from the contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty.

	Securities Available-For-Sale	
	Amortized Cost	Estimated Fair Value
<i>(Dollars in thousands)</i>		
Due in one year or less	\$ 1,222	\$ 1,221
Due after one year but within five years	9,292	9,111
Due after five years but within ten years	50,231	48,848
Due after ten years	6,448	6,293
Total	<u>\$ 67,193</u>	<u>\$ 65,473</u>

At December 31, 2017 and 2016, investment securities with a book value of \$19,850,000 and \$23,106,250 and a market value of \$19,249,853 and \$22,377,951, respectively, were pledged as collateral to secure public deposits and for other purposes as required or permitted by law.

During 2017 proceeds from sale of securities available-for-sale totaled approximately \$580,000, with losses on sales of approximately \$9,000. During 2016, no securities classified as available-for-sale were sold.

The following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2017 and 2016.

#### Securities Available-for-Sale

	December 31, 2017					
	Less than twelve months		Twelve months or more		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
<i>(Dollars in thousands)</i>						
Government-sponsored enterprises	\$ 7,125	\$ (119)	\$ 34,858	\$ (1,224)	\$ 41,983	\$ (1,343)
Obligations of state and local governments	2,623	(24)	9,150	(307)	11,773	(331)
U.S. Treasuries	975	(10)	2,892	(95)	3,867	(105)
	<u>\$ 10,723</u>	<u>\$ (153)</u>	<u>\$ 46,900</u>	<u>\$ (1,626)</u>	<u>\$ 57,623</u>	<u>\$ (1,779)</u>

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 3. Investment Securities, Continued

	December 31, 2016					
	Less than twelve months		Twelve months or more		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
<i>(Dollars in thousands)</i>						
Government-sponsored enterprises	\$ 42,143	\$ (1,683)	\$ -	\$ -	\$ 42,143	\$ (1,683)
Obligations of state and local governments	17,289	(776)	292	(21)	17,581	(797)
U.S. Treasuries	3,841	(127)	-	-	3,841	(127)
	<u>\$ 63,273</u>	<u>\$ (2,586)</u>	<u>\$ 292</u>	<u>\$ (21)</u>	<u>\$ 63,565</u>	<u>\$ (2,607)</u>

Securities classified as available-for-sale are recorded at fair market value. Of the securities in an unrealized loss position at December 31, 2017, seventy-six individual securities were in a continuous loss position for twelve months or more. The Company does not intend to sell these securities and it is more likely than not that the Company will not be required to sell these securities before recovery of its amortized cost.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available-for-sale, no declines are deemed to be other-than-temporary.

# Citizens Bancshares Corporation

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

### Note 4. Loans Receivable

Loans receivable consisted of the following at December 31, 2017 and 2016:

(Dollars in thousands)

	<u>2017</u>	<u>2016</u>
Real estate - construction	\$ 22,083	\$ 25,035
Real estate - commercial	73,653	64,282
Real estate - residential	116,813	107,529
Commercial and industrial	36,936	35,979
Consumer and other	<u>22,392</u>	<u>23,274</u>
Total gross loans	271,877	256,099
Less allowance for loan losses	<u>(3,438)</u>	<u>(4,256)</u>
Loans, net	<u>\$ 268,439</u>	<u>\$ 251,843</u>

The following is a summary of information pertaining to our allowance for loan losses at December 31, 2017:

(Dollars in thousands)

	<u>Real Estate Construction</u>	<u>Real Estate Commercial</u>	<u>Real Estate Residential</u>	<u>Commercial and Industrial</u>	<u>Consumer and Other</u>	<u>Total</u>
<b>Allowance for loan losses:</b>						
Beginning balance	\$ 344	\$ 1,531	\$ 1,104	\$ 749	\$ 528	\$ 4,256
Charge-offs	(76)	-	-	(31)	(133)	(240)
Recoveries	1	-	9	92	70	172
Provisions	<u>(63)</u>	<u>(176)</u>	<u>(340)</u>	<u>(112)</u>	<u>(59)</u>	<u>(750)</u>
Ending balance	<u>\$ 206</u>	<u>\$ 1,355</u>	<u>\$ 773</u>	<u>\$ 698</u>	<u>\$ 406</u>	<u>\$ 3,438</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ 79</u>	<u>\$ 3</u>	<u>\$ 40</u>	<u>\$ 1</u>	<u>\$ 1</u>	<u>\$ 124</u>
Collectively evaluated for impairment	<u>\$ 127</u>	<u>\$ 1,352</u>	<u>\$ 733</u>	<u>\$ 697</u>	<u>\$ 405</u>	<u>\$ 3,314</u>
<b>Loans receivable:</b>						
Ending balance - total	<u>\$ 22,083</u>	<u>\$ 73,653</u>	<u>\$ 116,813</u>	<u>\$ 36,936</u>	<u>\$ 22,392</u>	<u>\$ 271,877</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ 212</u>	<u>\$ 398</u>	<u>\$ 971</u>	<u>\$ 171</u>	<u>\$ 72</u>	<u>\$ 1,824</u>
Collectively evaluated for impairment	<u>\$ 21,871</u>	<u>\$ 73,255</u>	<u>\$ 115,842</u>	<u>\$ 36,765</u>	<u>\$ 22,320</u>	<u>\$ 270,053</u>



## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 4. Loans Receivable, Continued

The following is a summary of information pertaining to our allowance for loan losses at December 31, 2016:

(Dollars in thousands)

	Real Estate Construction	Real Estate Commercial	Real Estate Residential	Commercial and Industrial	Consumer and Other	Total
<b>Allowance for loan losses:</b>						
Beginning balance	\$ 344	\$ 1,540	\$ 1,115	\$ 609	\$ 571	\$ 4,179
Charge-offs	-	(15)	(76)	(93)	(302)	(486)
Recoveries	-	-	34	195	134	363
Provisions	-	6	31	38	125	200
Ending balance	<u>\$ 344</u>	<u>\$ 1,531</u>	<u>\$ 1,104</u>	<u>\$ 749</u>	<u>\$ 528</u>	<u>\$ 4,256</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ 1</u>	<u>\$ 9</u>	<u>\$ 1</u>	<u>\$ 9</u>	<u>\$ -</u>	<u>\$ 20</u>
Collectively evaluated for impairment	<u>\$ 343</u>	<u>\$ 1,522</u>	<u>\$ 1,103</u>	<u>\$ 740</u>	<u>\$ 528</u>	<u>\$ 4,236</u>
<b>Loans receivable:</b>						
Ending balance - total	<u>\$ 25,035</u>	<u>\$ 64,282</u>	<u>\$ 107,529</u>	<u>\$ 35,979</u>	<u>\$ 23,274</u>	<u>\$ 256,099</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ 261</u>	<u>\$ 1,241</u>	<u>\$ 1,803</u>	<u>\$ 291</u>	<u>\$ 68</u>	<u>\$ 3,664</u>
Collectively evaluated for impairment	<u>\$ 24,774</u>	<u>\$ 63,041</u>	<u>\$ 105,726</u>	<u>\$ 35,688</u>	<u>\$ 23,206</u>	<u>\$ 252,435</u>

#### Credit Quality Indicators

The Company uses a risk based approach based on the following credit quality measures when analyzing the loan portfolio: pass, watch, special mention, and substandard. These indicators are used to rate the credit quality of loans for the purposes of determining the Company's allowance for loan losses.

**Grades 1, 2, 3** are considered "Acceptable/Pass", and are deemed to be loans that are performing and are deemed adequately protected by the net worth of the borrower or the underlying collateral value. These loans are considered the least risky in terms of determining the allowance for loan losses.

**Grades 4** is considered "Watch/Special Mention", respectively, and are deemed to be loans that have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's position at some future date.

**Grade 5** is considered "Substandard", and is deemed to be loans that are considered the most risky. These loans typically have an identified weakness or weaknesses and are inadequately protected by the net worth of the borrower or collateral value.

# Citizens Bancshares Corporation

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

### Note 4. Loans Receivable, Continued

The following table lists the loan grades used by the Company as credit quality indicators and the balance in each category.

The following is an analysis of our loan portfolio by credit quality indicators at December 31, 2017:

<i>(Dollars in thousands)</i>	<u>Real Estate Construction</u>	<u>Real Estate Commercial</u>	<u>Real Estate Residential</u>	<u>Commercial and Industrial</u>	<u>Consumer and Other</u>	<u>Total Loans Receivable</u>
Grade 1	\$ -	\$ -	\$ -	\$ 2,826	\$ 1,226	\$ 4,052
Grade 2	-	-	-	-	-	-
Grade 3	21,359	70,742	113,059	33,291	20,905	259,356
Grade 4	420	2,042	2,205	464	148	5,279
Grade 5	304	869	1,549	355	113	3,190
	<u>\$ 22,083</u>	<u>\$ 73,653</u>	<u>\$ 116,813</u>	<u>\$ 36,936</u>	<u>\$ 22,392</u>	<u>\$ 271,877</u>

The following is an analysis of our loan portfolio by credit quality indicators at December 31, 2016:

<i>(Dollars in thousands)</i>	<u>Real Estate Construction</u>	<u>Real Estate Commercial</u>	<u>Real Estate Residential</u>	<u>Commercial and Industrial</u>	<u>Consumer and Other</u>	<u>Total Loans Receivable</u>
Grade 1	\$ -	\$ -	\$ 508	\$ 3,202	\$ 2,473	\$ 5,675
Grade 2	-	-	-	-	-	-
Grade 3	24,169	61,753	103,352	31,489	20,410	241,173
Grade 4	541	1,614	2,256	849	339	5,397
Grade 5	325	915	1,921	439	52	3,854
	<u>\$ 25,035</u>	<u>\$ 64,282</u>	<u>\$ 107,529</u>	<u>\$ 35,979</u>	<u>\$ 23,274</u>	<u>\$ 256,099</u>

The following is an aging analysis of our loan portfolio at December 31, 2017:

<i>(Dollars in thousands)</i>	<u>30 - 59 Days Past Due</u>	<u>60 - 89 Days Past Due</u>	<u>Greater Than 90 Days</u>	<u>Total Past Due</u>	<u>Current</u>	<u>Total Loans Receivable</u>	<u>Recorded Investment &gt;90 Days and Accruing</u>
Real estate - construction	\$ 35	\$ -	\$ 168	\$ 203	\$ 21,880	\$ 22,083	\$ -
Real estate - commercial	12	2	341	355	73,298	73,653	74
Real estate - residential	411	172	365	948	115,865	116,813	8
Commercial and industrial	43	96	32	171	36,765	36,936	13
Consumer and other	97	26	27	150	22,242	22,392	-
	<u>\$ 598</u>	<u>\$ 296</u>	<u>\$ 933</u>	<u>\$ 1,827</u>	<u>\$ 270,050</u>	<u>\$ 271,877</u>	<u>\$ 95</u>

The following is an aging analysis of our loan portfolio at December 31, 2016:

<i>(Dollars in thousands)</i>	<u>30 - 59 Days Past Due</u>	<u>60 - 89 Days Past Due</u>	<u>Greater Than 90 Days</u>	<u>Total Past Due</u>	<u>Current</u>	<u>Total Loans Receivable</u>	<u>Recorded Investment &gt;90 Days and Accruing</u>
Real estate - construction	\$ 180	\$ 6	\$ -	\$ 186	\$ 24,849	\$ 25,035	\$ -
Real estate - commercial	1,194	-	-	1,194	63,088	64,282	-
Real estate - residential	703	117	505	1,325	106,204	107,529	186
Commercial and industrial	263	27	-	290	35,689	35,979	-
Consumer and other	191	55	10	256	23,018	23,274	10
	<u>\$ 2,531</u>	<u>\$ 205</u>	<u>\$ 515</u>	<u>\$ 3,251</u>	<u>\$ 252,848</u>	<u>\$ 256,099</u>	<u>\$ 196</u>

# Citizens Bancshares Corporation

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

### Note 4. Loans Receivable, Continued

The following is an analysis of our impaired loan portfolio detailing the related allowance recorded at December 31, 2017:

<i>(Dollars in thousands)</i>	<u>Recorded Investment</u>	<u>Unpaid Principal Balance</u>	<u>Related Allowance</u>	<u>Average Recorded Investment</u>	<u>Interest Income Recognized</u>
With no related allowance needed:					
Real estate - construction	\$ 76	\$ 76	\$ -	\$ 79	\$ 1
Real estate - commercial	329	329	-	335	5
Real estate - residential	636	636	-	654	9
Commercial and industrial	118	118	-	128	3
Consumer and other	<u>36</u>	<u>36</u>	<u>-</u>	<u>42</u>	<u>2</u>
	<u>1,195</u>	<u>1,195</u>	<u>-</u>	<u>1,238</u>	<u>20</u>
With an allowance recorded:					
Real estate - construction	\$ 136	\$ 136	\$ 79	\$ 137	\$ 6
Real estate - commercial	69	69	3	71	3
Real estate - residential	335	335	40	343	13
Commercial and industrial	53	53	1	57	5
Consumer and other	<u>36</u>	<u>36</u>	<u>1</u>	<u>38</u>	<u>3</u>
	<u>629</u>	<u>629</u>	<u>124</u>	<u>646</u>	<u>30</u>
Total:					
Real estate - construction	\$ 212	\$ 212	\$ 79	\$ 216	\$ 7
Real estate - commercial	398	398	3	406	8
Real estate - residential	971	1,359	40	997	22
Commercial and industrial	171	171	1	185	8
Consumer and other	<u>72</u>	<u>72</u>	<u>1</u>	<u>80</u>	<u>5</u>
	<u>\$ 1,824</u>	<u>\$ 1,824</u>	<u>\$ 124</u>	<u>\$ 1,884</u>	<u>\$ 50</u>

The following is an analysis of our impaired loan portfolio detailing the related allowance recorded at December 31, 2016:

<i>(Dollars in thousands)</i>	<u>Recorded Investment</u>	<u>Unpaid Principal Balance</u>	<u>Related Allowance</u>	<u>Average Recorded Investment</u>	<u>Interest Income Recognized</u>
With no related allowance needed:					
Real estate - construction	\$ 156	\$ 156	\$ -	\$ 166	\$ 7
Real estate - commercial	268	290	-	307	11
Real estate - residential	1,433	1,433	-	1,502	56
Commercial and industrial	89	89	-	112	1
Consumer and other	<u>68</u>	<u>74</u>	<u>-</u>	<u>59</u>	<u>4</u>
	<u>2,014</u>	<u>2,042</u>	<u>-</u>	<u>2,146</u>	<u>79</u>
With an allowance recorded:					
Real estate - construction	\$ 105	\$ 105	\$ 1	\$ 107	\$ 6
Real estate - commercial	973	973	9	921	51
Real estate - residential	370	370	1	294	23
Commercial and industrial	202	202	9	160	15
Consumer and other	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>1,650</u>	<u>1,650</u>	<u>20</u>	<u>1,482</u>	<u>95</u>
Total:					
Real estate - construction	\$ 261	\$ 261	\$ 1	\$ 273	\$ 13
Real estate - commercial	1,241	1,263	9	1,228	62
Real estate - residential	1,803	1,803	1	1,796	79
Commercial and industrial	291	291	9	272	16
Consumer and other	<u>68</u>	<u>74</u>	<u>-</u>	<u>59</u>	<u>4</u>
	<u>\$ 3,664</u>	<u>\$ 3,692</u>	<u>\$ 20</u>	<u>\$ 3,628</u>	<u>\$ 174</u>

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 4. Loans Receivable, Continued

The following is an analysis of our nonaccrual loan portfolio recorded at December 31:

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
Real estate - construction	\$ 211	\$ 56
Real estate - commercial	335	86
Real estate - residential	730	988
Commercial and industrial	118	112
Consumer and other	<u>36</u>	<u>2</u>
	<u>\$ 1,430</u>	<u>\$ 1,244</u>

#### Troubled Debt Restructurings

The following table summarizes the carrying balance of troubled debt restructurings (TDRs) as of December 31:

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
Performing TDRs	\$ 330	\$ 559
Nonperforming TDRs	<u>282</u>	<u>227</u>
Total TDRs	<u>\$ 612</u>	<u>\$ 786</u>

Loans classified as TDRs may be removed from this status for disclosure purposes after a specified period of time if the subsequent restructured agreement specifies an interest rate equal to or greater than the rate that the lender was willing to accept at the time of the restructuring for a new loan with comparable risk, the loan is performing in accordance with the terms specified by the restructured agreement, and certain other criteria are met.

The following is an analysis of TDRs identified during 2017:

<i>(Dollars in thousands, except number of contracts)</i>	<u>For the year ended December 31, 2017</u>		
	<u>Number of Contracts</u>	<u>Pre-Modification Outstanding Recorded Investment</u>	<u>Post-Modification Outstanding Recorded Investment</u>
<b>Troubled Debt Restructurings</b>			
Real estate - construction	-	\$ -	\$ -
Real estate - commercial	1	138	138
Real estate - residential	-	-	-
Commercial and industrial	-	-	-
Consumer and other	<u>-</u>	<u>-</u>	<u>-</u>
Total	<u>1</u>	<u>\$ 138</u>	<u>\$ 138</u>

During the year ended December 31, 2017, we modified one loan that was considered to be troubled debt restructuring. We extended the term for this loan. During the year ended December 31, 2017, no loans that had been restructured during the previous year subsequently defaulted during the year.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 4. Loans Receivable, Continued

The following is an analysis of TDRs identified during 2016:

	For the year ended December 31, 2016		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<i>(Dollars in thousands, except number of contracts)</i>			
<b>Troubled Debt Restructurings</b>			
Real estate - construction	1	\$ 105	\$ 105
Real estate - commercial	-	-	-
Real estate - residential	1	140	140
Commercial and industrial	-	-	-
Consumer and other	1	25	25
Total	<u>3</u>	<u>\$ 270</u>	<u>\$ 270</u>

During the year ended December 31, 2016, we modified three loans that were considered to be troubled debt restructurings. We extended the terms for all of these loans. During the year ended December 31, 2016, no loans that had been restructured during the previous year subsequently defaulted during the year.

#### Note 5. Other Real Estate Owned

The following summarizes the activity in the other real estate owned for the years ended December 31:

	2017	2016
<i>(Dollars in thousands)</i>		
Balance, beginning of year	\$ 618	\$ 649
Additions	31	206
Sales	(403)	(167)
Writedowns	(49)	(70)
Balance, end of year	<u>\$ 197</u>	<u>\$ 618</u>

#### Note 6. Premises and Equipment

Premises and equipment is summarized as follows as of December 31:

	2017	2016
<i>(Dollars in thousands)</i>		
Land	\$ 4,581	\$ 4,581
Building and improvements	13,135	13,135
Furniture and equipment	<u>4,839</u>	<u>4,679</u>
Total	22,555	22,395
Less accumulated depreciation	<u>(9,826)</u>	<u>(9,334)</u>
Premises and equipment, net	<u>\$ 12,729</u>	<u>\$ 13,061</u>

Depreciation expense for the years ended December 31, 2017 and 2016 was \$679,354 and \$701,729, respectively.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 7. Goodwill and Core Deposit Intangible

The following table presents information about our intangible assets at December 31:

<i>(Dollars in thousands)</i>	<u>2017</u>		<u>2016</u>	
	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>
Indefinite lived intangible asset:				
Goodwill	\$ 3,427	\$ -	\$ 3,427	\$ -
Finite lived intangible asset:				
Core deposit intangibles	\$ 1,412	\$ 1,378	\$ 1,412	\$ 1,252

Based on the core deposit intangibles as of December 31, 2017, the following table presents the aggregate amortization expense for each of the succeeding years ending December 31:

<i>(Dollars in thousands)</i>	<u>Amount</u>
2018	\$ 34

Amortization expense of \$125,617 and \$168,774 related to the core deposit intangibles was recognized in 2017 and 2016, respectively.

As of December 31, 2017 and 2016, goodwill totaled \$3,427,000. Goodwill is reviewed for impairment annually in accordance with generally accepted accounting principles. The Company's evaluation considers various components, to include economic conditions, industry considerations, financial performance as well as other information. As of December 31, 2017 and 2016, management determined that no impairment existed on the goodwill.

#### Note 8. Deposits

At December 31, 2017, the scheduled maturities of certificates of deposit are as follows:

<i>(Dollars in thousands)</i>	<u>Amount</u>
2018	\$ 69,137
2019	11,545
2020	2,881
2021	3,476
2022 and thereafter	3,948
Total	<u>\$ 90,987</u>

Time deposits that meet or exceed the FDIC Insurance limit of \$250,000 at year end 2017 and 2016 were \$7,708,344 and \$9,149,362, respectively.

Overdrawn transaction accounts in the amount of \$246,913 and \$223,451 were classified as loans as of December 31, 2017 and 2016, respectively.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 9. Advances from Federal Home Loan Bank

Advances from the Federal Home Loan Bank (FHLB) consisted of the following at December 31, 2017 and 2016:

(Dollars in thousands)

<u>Description</u>	<u>Current Interest Rate</u>	<u>2017 Balance</u>	<u>2016 Balance</u>
Fixed rate advances maturing			
January 25, 2018	2.43%	\$ 1,000	\$ 1,000
May 21, 2018	2.79%	1,000	1,000
May 21, 2018	3.13%	1,000	1,000
July 11, 2018	3.23%	2,000	2,000
August 15, 2018	2.67%	2,000	2,000
November 12, 2027	1.61%	4,000	-
November 12, 2027	1.41%	4,000	-
		<u>\$ 15,000</u>	<u>\$ 7,000</u>

Scheduled maturities of the advances are as follows:

(Dollars in thousands)

	<u>Amount</u>
2018	\$ 7,000
Thereafter	8,000
	<u>\$ 15,000</u>

Each of the advances are subject to early termination options. The FHLB reserves the right to terminate each agreement at an earlier date.

As collateral, the Bank has pledged first mortgage loans on one to four family residential loans aggregating \$58,048,673 at December 31, 2017. In addition, the Company's Federal Home Loan Bank stock is pledged to secure the borrowings. Certain advances are subject to prepayment penalties.

#### Note 10. Lease Commitments

The Bank has entered into agreements to lease its office facilities under non-cancelable operating lease agreements expiring on various dates through November 30, 2022. Minimum rental commitments under the leases are as follows:

(Dollars in thousands)

	<u>Amount</u>
2018	\$ 23,400
2019	23,400
2020	23,400
2021	23,400
2022	21,450
Total	<u>\$ 115,050</u>

The Bank's rental expense for its office facilities for the years ended December 31, 2017 and 2016 totaled \$82,165 and \$87,280, respectively.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 11. Stock Options

The Company entered into a stock option agreement with two entities that are controlled by several major shareholders of the Company that provides for the purchase of shares of common stock at a price of \$2.64 per share.

There were 79,602 options outstanding as of December 31, 2017 and 2016. As of December 31, 2017, all of the outstanding options were exercisable. None of the options outstanding at December 31, 2017 have an expiration date. The aggregate intrinsic value of these options was \$2,038,607 and \$1,740,100 at December 31, 2017 and 2016, respectively. During 2017 and 2016, no options were exercised.

#### Note 12. Earnings Per Share

Earnings per share - basic is computed by dividing net income by the weighted average number of common shares outstanding. Earnings per share - diluted is computed by dividing net income by the weighted average number of common shares outstanding and dilutive common share equivalents using the treasury stock method. Dilutive common share equivalents include common shares issuable upon exercise of outstanding stock options. Unallocated common shares held by the employee retirement and stock ownership plan are excluded from the weighted average number of common shares outstanding.

*(Dollars in thousands, except share and per share amounts)*

	<u>2017</u>	<u>2016</u>
<b>Basic earnings per common share:</b>		
Net income available to common shareholders	\$ <u>3,732</u>	\$ <u>2,987</u>
Basic average common shares outstanding	<u>1,771,614</u>	<u>1,804,351</u>
Basic earnings per common share	\$ <u>2.11</u>	\$ <u>1.66</u>
<b>Diluted earnings per common share:</b>		
Net income available to common shareholders	\$ <u>3,732</u>	\$ <u>2,987</u>
Basic average common shares outstanding	1,771,614	1,804,351
Incremental shares from assumed conversions:		
Stock options	<u>71,634</u>	<u>70,659</u>
Diluted average common shares outstanding	<u>1,843,248</u>	<u>1,875,010</u>
Diluted earnings per common share	\$ <u>2.02</u>	\$ <u>1.59</u>

#### Note 13. Capital Requirements and Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk-weightings, and other factors.



## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 13. Capital Requirements and Regulatory Matters, Continued

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum ratios (set forth in the table below) of Tier 1, Common Equity Tier 1 (CET1), and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk-weights ranging from 0% to 150%. Tier 1 capital of the Bank consists of common stockholders' equity, excluding the unrealized gain or loss on securities available-for-sale, minus certain intangible assets, while CET1 is comprised of Tier 1 capital, adjusted for certain regulatory deductions and limitations. Tier 2 capital consists of the allowance for loan losses subject to certain limitations. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital.

The Bank is also required to maintain capital at a minimum level based on average assets (as defined), which is known as the leverage ratio. Only the strongest institutions are allowed to maintain capital at the minimum requirement. All others are subject to maintaining ratios 1% to 2% above the minimum.

Effective March 31, 2015, quantitative measures established by applicable regulatory standards, including the newly implemented Basel III revised capital adequacy standards and relevant provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd Frank Act"), require the Bank to maintain (i) a minimum ratio of Tier 1 capital to average total assets, after certain adjustments, of 4.00%, (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of 6.00%, (iii) a minimum ratio of total-capital to risk-weighted assets of 8.00% and (iv) a minimum ratio of CET1 to risk-weighted assets of 4.50%. A "well-capitalized" institution must generally maintain capital ratios 2% higher than the minimum guidelines.

In order to avoid restrictions on capital distributions or discretionary bonus payments to executives, the Bank will also be required to maintain a "capital conservation buffer" in addition to its minimum risk-based capital requirements. This buffer will be required to consist solely of CET1, but the buffer will apply to all three risk-based measurements (CET1, Tier 1 and total capital). The capital conservation buffer will be phased in incrementally over time, beginning January 1, 2016 at 0.625% and becoming fully effective on January 1, 2019, and will ultimately consist of an additional amount of Tier 1 capital equal to 2.5% of risk-weighted assets.

As of December 31, 2017, the most recent notifications from the Bank's primary regulator categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events that management believes have changed the Bank's categories.

The following table summarizes the capital amounts and ratios of the Bank and the regulatory minimum requirements at December 31, 2017 and 2016:

<i>(Dollars in thousands)</i>	<u>Actual</u>		<u>For capital adequacy purposes</u>		<u>To be well capitalized under prompt corrective action provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<b>December 31, 2017</b>						
The Bank						
Total capital (to risk weighted assets)	\$ 46,333	17.14%	\$ 21,627	8.00%	\$ 27,033	10.00%
Tier 1 capital (to risk weighted assets)	42,953	15.89%	16,220	6.00%	21,627	8.00%
Tier 1 capital (to average assets)	42,953	9.97%	17,236	4.00%	21,545	5.00%
Common Equity Tier 1 Capital (to risk-weighted assets)	42,953	15.89%	12,165	4.50%	17,572	6.50%

# Citizens Bancshares Corporation

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

### Note 13. Capital Requirements and Regulatory Matters, Continued

(Dollars in thousands)

	Actual		For capital adequacy purposes		To be well capitalized under prompt corrective action provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>December 31, 2016</b>						
The Bank						
Total capital (to risk weighted assets)	\$ 43,675	16.94%	\$ 20,625	8.00%	\$ 25,781	10.00%
Tier 1 capital (to risk weighted assets)	40,440	15.69%	15,469	6.00%	20,625	8.00%
Tier 1 capital (to average assets)	40,440	9.54%	16,959	4.00%	21,199	5.00%
Common Equity Tier 1 Capital (to risk-weighted assets)	40,440	15.69%	11,601	4.50%	16,758	6.50%

### Note 14. Restrictions on Dividends, Loans, and Advances

The ability of the Company to pay cash dividends to shareholders is dependent on its ability to receive cash, in the form of dividends, from the Bank. South Carolina banking regulations restrict the amount of dividends that can be paid to shareholders. All of the Bank's dividends to the parent company are payable only from the retained earnings of the Bank. At December 31, 2017, the Bank's retained earnings were \$31,387,052. The Bank is authorized to pay cash dividends up to 100% of net income in any calendar year without obtaining the prior approval of the Commissioner of Banking provided that the Bank received a composite rating of one or two at the last Federal or State regulatory examination. Under Federal Reserve Board regulations, the amounts of loans or advances from the Bank to the parent company are also restricted.

### Note 15. Employee Retirement and Stock Ownership Plan

The Company sponsors an employee retirement and stock ownership plan. Employees eligible for the Company stock component of the KSOP plan include all employees who work at least 1,000 hours during the initial twelve consecutive months of employment, or any plan year beginning after the date of employment. The Company periodically makes discretionary contributions to the KSOP. For the years ended December 31, 2017 and 2016, the Company contributed \$130,797 and \$97,492 to the KSOP, respectively.

Shares of the Company held by the KSOP are as follows at December 31:

	<u>2017</u>	<u>2016</u>
Allocated shares	84,228	83,824
Shares released for allocation	-	-
Unreleased shares	-	-
	<u>84,228</u>	<u>83,824</u>

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 16. Income Taxes

The Tax Cuts and Jobs Act (TCJA) was signed into law by the President on December 22, 2017. The TCJA includes the reduction in the corporate tax rate from a top rate of 35% to a flat rate of 21%, changes in business deductions, and many international provisions.

Income tax expense is summarized as follows for the years ended December 31:

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
Current income tax expense:		
Federal	\$ 1,793	\$ 1,304
State	168	135
Total current	<u>1,961</u>	<u>1,439</u>
Deferred income tax expense	610	1
Income tax expense	<u>\$ 2,571</u>	<u>\$ 1,438</u>

The components of the net deferred tax asset were as follows as of December 31:

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
Deferred tax assets:		
Other real estate owned	\$ 68	\$ 136
Allowance for loan losses	615	1,251
Interest on nonaccrual loans	32	35
Reserve for contingencies	27	7
Unrealized loss on securities available for sale	422	899
Market-to-market purchase accounting	60	82
Unearned income	3	22
Net operating losses	8	7
Other	<u>2</u>	<u>4</u>
Gross deferred tax assets	1,237	2,443
Valuation allowance	<u>8</u>	<u>7</u>
Net deferred tax assets	<u>1,229</u>	<u>2,436</u>
Deferred tax liabilities:		
Accumulated depreciation	268	498
Market-to-market purchase accounting	29	49
Goodwill	85	116
Other	<u>-</u>	<u>53</u>
Total deferred tax liabilities	<u>382</u>	<u>716</u>
Net deferred tax asset	<u>\$ 847</u>	<u>\$ 1,720</u>

Tax returns for 2014 and subsequent years are subject to examination by taxing authorities.

Deferred tax assets represent the future tax benefit of deductible differences and, if it is more likely than not that a tax asset will not be realized, a valuation allowance is required to reduce the recorded deferred tax assets to net realizable value. As of December 31, 2017 and 2016, management has recorded a valuation allowance of approximately \$8,000 and \$7,000, respectively. The valuation allowance is associated with South Carolina net operating losses at the Holding Company. Management determined that it is more likely than not that the remaining deferred tax asset at December 31, 2017 and 2016 will be realized and, accordingly, did not establish a valuation allowance on those assets.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 16. Income Taxes, Continued

The Company has a state net operating loss carryforward of \$211,271 and \$204,381 as of December 31, 2017 and 2016, respectively. These net operating loss carryforwards begin to expire in the year 2024.

A reconciliation between the income tax expense and the amount computed by applying the Federal statutory rate of 34% to income before income taxes follows for the years ended December 31:

<i>(Dollars in thousands)</i>	<u>2017</u>	<u>2016</u>
Tax expense at statutory rate	\$ 2,143	\$ 1,504
State income tax, net of federal income tax benefit	111	89
Tax-exempt interest income	(144)	(117)
Nondeductible interest expense to carry tax-exempt instruments	3	3
Change in valuation allowance	1	1
Tax impact of rate change	478	-
Other, net	(21)	(42)
Total	<u>\$ 2,571</u>	<u>\$ 1,438</u>

The Company has analyzed the tax positions taken or expected to be taken in its tax returns and concluded it has no liability related to uncertain tax positions in accordance with ASC Topic 740.

#### Note 17. Fair Value of Financial Instruments

Generally accepted accounting principles (GAAP) provide a framework for measuring and disclosing fair value that requires disclosures about the fair value of assets and liabilities recognized in the balance sheet, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Fair value is defined as the exchange in price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP also establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Securities available-for-sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of the lower of cost or market accounting or the writing down of individual assets.

The following methods and assumptions were used to estimate the fair value of significant financial instruments:

##### ***Fair Value Hierarchy***

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine the fair value. These levels are:

**Level 1** - Valuation is based upon quoted prices for identical instruments traded in active markets.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 17. Fair Value of Financial Instruments, Continued

**Level 2** - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

**Level 3** - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

**Investment Securities Available-for-Sale** - Investment securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

**Loans** - The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment. The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represents loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At December 31, 2017 and 2016, substantially all of the impaired loans were evaluated based upon the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

**Other Real Estate Owned** - Foreclosed assets are adjusted to fair value upon transfer of the loans to other real estate owned. Real estate acquired in settlement of loans is recorded initially at estimated fair value of the property less estimated selling costs at the date of foreclosure. The initial recorded value may be subsequently reduced by additional allowances, which are charges to earnings if the estimated fair value of the property less estimated selling costs declines below the initial recorded value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company recorded the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 17. Fair Value of Financial Instruments, Continued

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis by level within the hierarchy.

<i>(Dollars in thousands)</i>	<b>December 31, 2017</b>			
	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Government-sponsored enterprises	\$ 41,983	\$ -	\$ 41,983	\$ -
Obligations of state and local governments	19,623	-	19,623	-
U.S. Treasuries	<u>3,867</u>	-	<u>3,867</u>	-
Total	<u>\$ 65,473</u>	<u>\$ -</u>	<u>\$ 65,473</u>	<u>\$ -</u>

<i>(Dollars in thousands)</i>	<b>December 31, 2016</b>			
	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Government-sponsored enterprises	\$ 42,143	\$ -	\$ 42,143	\$ -
Obligations of state and local governments	20,898	-	20,898	-
U.S. Treasuries	<u>3,841</u>	-	<u>3,841</u>	-
Total	<u>\$ 66,882</u>	<u>\$ -</u>	<u>\$ 66,882</u>	<u>\$ -</u>

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents the assets and liabilities carried on the balance sheet by caption and by level within the valuation hierarchy described above for which a nonrecurring change in fair value has been recorded as of December 31, 2017 and 2016.

<i>(Dollars in thousands)</i>	<b>December 31, 2017</b>			
	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Other real estate owned	\$ 197	\$ -	\$ 197	\$ -
Impaired loans, net specific reserve:				
Real estate - construction	133	-	133	-
Real estate - commercial	395	-	395	-
Real estate - residential	931	-	931	-
Commercial and industrial	170	-	170	-
Consumer and other	<u>71</u>	-	<u>71</u>	-
Total impaired loans, net specific reserve	<u>1,700</u>	-	<u>1,700</u>	-
Total	<u>\$ 2,807</u>	<u>\$ -</u>	<u>\$ 2,807</u>	<u>\$ -</u>

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

#### Note 17. Fair Value of Financial Instruments, Continued

(Dollars in thousands)	December 31, 2016			
	Total	Level 1	Level 2	Level 3
Other real estate owned	\$ 618	\$ -	\$ 618	\$ -
Impaired loans, net specific reserve:				
Real estate - construction	260	-	260	-
Real estate - commercial	1,232	-	1,232	-
Real estate - residential	1,802	-	1,802	-
Commercial and industrial	282	-	282	-
Consumer and other	68	-	68	-
Total impaired loans, net specific reserve	3,644	-	3,644	-
Total	\$ 4,262	\$ -	\$ 4,262	\$ -

As of December 31, 2017 and 2016, the Bank had no assets or liabilities measured at fair value on a recurring or non-recurring basis using Level 3 inputs.

#### Note 18. Commitments and Contingencies

The Company is subject to claims and lawsuits which arise primarily in the ordinary course of business. Management is not aware of any legal proceedings, which would have a material adverse effect on the financial position or operating results of the Company.

#### Note 19. Unused Lines of Credit

At December 31, 2017, the Company had unused lines of credit to purchase federal funds from other financial institutions totaling \$13,000,000. Under the terms of the agreements, the Company may borrow at mutually agreed-upon rates for one to fifteen day periods. The Company also has a line of credit to borrow funds from the Federal Home Loan Bank which totaled \$107,877,000 as of December 31, 2017. As of December 31, 2017, the Bank had borrowed \$15,000,000 on this line.

#### Note 20. Financial Instruments With Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

## Citizens Bancshares Corporation

### Notes to Consolidated Financial Statements

December 31, 2017 and 2016

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#### Note 20. Financial Instruments With Off-Balance Sheet Risk, Continued

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the counter-party.

Collateral held for commitments to extend credit and standby letters of credit varies but may include accounts receivable, inventory, property, plant, equipment, and income-producing commercial properties. The following table summarizes the Company's off-balance-sheet financial instruments whose contract amounts represent credit risk as of December 31:

*(Dollars in thousands)*

	<u>2017</u>	<u>2016</u>
Commitments to extend credit	\$ 32,684	\$ 35,492
Standby letters of credit	951	945

#### Note 21. Related Party Transactions

Certain parties (principally certain directors and shareholders of the Company, their immediate families and business interests) were loan customers of and had other transactions in the normal course of business with the Bank. Related party loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than normal risk of collectability. The aggregate dollar amount of loans to related parties was \$2,010,062 and \$2,378,162 at December 31, 2017 and 2016, respectively.

Deposits by directors including their affiliates and executive officers totaled approximately \$2,483,080 and \$2,133,524 at December 31, 2017 and 2016, respectively.

#### Note 22. Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through March 30, 2018, the date the financial statements were available to be issued and no subsequent events occurred requiring accrual or disclosure.



# Citizens Bancshares Corporation

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

### Note 23. Citizens Bancshares Corporation (Parent Company Only)

Following is condensed financial information of Citizens Bancshares Corporation (parent company only) as of and for the years ended December 31:

#### Condensed Balance Sheets

<i>(Dollars in thousands)</i>	<u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
<b>Assets</b>		
Cash	\$ 26	\$ 420
Investment in banking subsidiary	45,089	42,259
Total assets	<u>\$ 45,115</u>	<u>\$ 42,679</u>
<b>Shareholders' equity</b>	<u>\$ 45,115</u>	<u>\$ 42,679</u>
Total shareholders' equity	<u>\$ 45,115</u>	<u>\$ 42,679</u>

#### Condensed Statements of Income

	<u>For the years ended</u> <u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
<b>Income</b>		
Dividends from banking subsidiary	\$ 1,500	\$ 750
Total income	1,500	750
<b>Expenses</b>		
Miscellaneous expenses	10	15
Total expenses	<u>10</u>	<u>15</u>
<b>Income before income taxes and equity in undistributed earnings of banking subsidiary</b>	1,490	735
Net equity in undistributed earnings of bank	<u>2,242</u>	<u>2,252</u>
<b>Net income</b>	<u>\$ 3,732</u>	<u>\$ 2,987</u>

#### Condensed Statements of Cash Flows

	<u>For the years ended</u> <u>December 31,</u>	
	<u>2017</u>	<u>2016</u>
<b>Operating activities</b>		
Net income	\$ 3,732	\$ 2,987
Adjustments to reconcile net income to net cash provided by operating activities:		
Net equity in undistributed earnings of subsidiaries	<u>(2,242)</u>	<u>(2,252)</u>
Net cash provided by operating activities	<u>1,490</u>	<u>735</u>
<b>Cash flows from financing activities</b>		
Cash dividends paid	(507)	(505)
Treasury stock purchased	<u>(1,377)</u>	<u>(89)</u>
Net cash used by financing activities	<u>(1,884)</u>	<u>(594)</u>
Net (decrease) increase in cash and cash equivalents	(394)	141
<b>Cash, beginning of year</b>	<u>420</u>	<u>279</u>
<b>Cash, ending of year</b>	<u>\$ 26</u>	<u>\$ 420</u>

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## Citizens Bancshares Corporation and the Citizens Bank

### Corporate Data

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#### The Citizens Bank Board of Directors

**Robert W. Askins**

General Contractor  
RW Askins Construction, Inc.

**James H. Johnson**

Vice President Merchandising  
W. Lee Flowers, Inc.  
KJ's Market

**Joseph L. Bostick, Jr.**

Retired Oil Distributor

**Michael L. Hodge, M.D.**

Neurologist  
McLeod Health

**H. Blake Gibbons, Jr.**

President & Chief Operating Officer

**Kenneth W. Lee**

Retired Bank Officer

**Samuel A. Rodgers, Jr.**

Executive Vice President  
Carolina Eastern, Inc.

**C. Dorn Smith, III, M.D.**

Chief Executive Officer & Chairman of the Board  
Cardio Thoracic Surgeon  
Williamsburg Regional Hospital

**Philip M. Smith**

Retired Bank Officer

#### Citizens Bancshares Corporation Board of Directors

**Robert W. Askins**

General Contractor  
RW Askins Construction, Inc.

**James H. Johnson**

Vice President Merchandising  
W. Lee Flowers, Inc.  
KJ's Market

**Joseph L. Bostick, Jr.**

Retired Oil Distributor

**Samuel A. Rodgers, Jr.**

Executive Vice President  
Carolina Eastern, Inc.

**H. Blake Gibbons, Jr.**

President & Chief Operating Officer

**Michael L. Hodge, M.D.**

Neurologist  
McLeod Health

**C. Dorn Smith, III, M.D.**

Chief Executive Officer & Chairman of the Board  
Cardio Thoracic Surgeon  
Williamsburg Regional Hospital

**Dixie S. Bullock**

Director

**Dawn M. Floyd**

Pharmacist  
CVS

**Andrew B. Smith**

Director

Executive Officers

**C. Dorn Smith, III, M.D.**

Chief Executive Officer &  
Chairman of the Board

**William J. Heustess, Jr.**

Executive Vice President &  
Chief Credit Officer

**Thomas Bouchette**

Executive Vice President &  
Chief Banking Officer

**H. Blake Gibbons, Jr.**

President & Chief Operating Officer

**R. Ashley Wheeler, Jr.**

Executive Vice President &  
Chief Financial Officer & Secretary

**Richard W. McCutcheon**

Senior Vice President

# Citizens Bancshares Corporation and the Citizens Bank

## Corporate Data

### Corporate Office

C. Dorn Smith, III	Chief Executive Officer
H. Blake Gibbons, Jr.	President
William J. Heustess, Jr.	Executive Vice President
Thomas Bouchette	Executive Vice President
R. Ashley Wheeler, Jr.	Executive Vice President
Sherry D. Coker	Vice President
Robert F. Dukes, Jr.	Vice President
Margi M. Fleming	Vice President
Cheryl A. Matthews	Training Officer

### Operations Center

Teresa L. Floyd	Vice President
Thomas D. Ham, II	Vice President
Rheba C. Welch	Vice President
Leah C. Hancock	Credit Operations Officer
Elizabeth M. Atkinson	Deposit Operations Officer
Abigayle H. Shuey	BSA Officer
Eric M. Pagan	Banking Officer

### Olanta Branch

Randal E. Carter	Vice President
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### Turbeville Branch

Susan H. Alexander	Vice President
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### Lake City Branch

Richard W. McCutcheon	Senior Vice President
Robert S. Phillips, II	Assistant Vice President

### Sumter Branch

Randy S. Brown	Senior Vice President
Samuel T. Dubose	Vice President
Sandra B. McBride	Assistant Vice President

### Pawleys Island Branch

Joel W. Odom	Senior Vice President
Elliott S. Koonce	Vice President
Greg Badgett	Assistant Vice President

### Timmons ville Branch

Sharon L. Green	Vice President
Jan G. Vause	Banking Officer

### St. George Branch

William M. Utsey, Jr.	Senior Vice President
Gregory P. Shuler	Assistant Vice President

# Citizens Bancshares Corporation and the Citizens Bank

## Corporate Data

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### Florence-Pamplico Hwy Branch

John L. Hanna	.....	Senior Vice President
Gwendolyn A. Dutton	.....	Assistant Vice President
Shirley J. Greene	.....	Assistant Vice President
Adam V. Gamble	.....	Assistant Vice President
Rick C. Ryan	.....	Assistant Vice President

### Florence-Palmetto Street Branch

Cherry T. Gerrald	.....	Assistant Vice President
Robin A. Poston	.....	Banking Officer

### Pamplico Branch

Pamela M. Turner	.....	Banking Officer
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### Johnsonville Branch

Ronald L. Coker, Jr.	.....	Assistant Vice President
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### Georgetown Branch

Teresa M. Harrelson	.....	Assistant Vice President
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### Kingstree Branch

Alan K. Chandler	.....	Vice President
Glenda Miller	.....	Banking Officer

### Murrells Inlet Branch

Deborah A. Burroughs	.....	Vice President
Tanya L. Yow	.....	Banking Officer

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# Citizens Bancshares Corporation

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## THE CITIZENS BANK

Annual Financial Disclosure Statement  
furnished pursuant to Part 350 of the Federal Deposit  
Insurance Corporation's rules and regulations

For the year ended December 31, 2017

**THIS STATEMENT HAS NOT BEEN REVIEWED,  
OR CONFIRMED FOR ACCURACY OR RELEVANCE BY THE  
FEDERAL DEPOSIT INSURANCE CORPORATION.**



**CITIZENS  
BANCSHARES  
CORPORATION**

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