



CITIZENS BANCSHARES CORPORATION 2020 ANNUAL REPORT



STAYING CONNECTED DURING UNPRECEDENTED TIMES

TO OUR SHAREHOLDERS AND FRIENDS:

We are pleased to present this annual report of the financial condition of Citizens Bancshares Corporation, and its wholly owned subsidiary, The Citizens Bank (collectively, the "Company").

The COVID-19 pandemic created unforeseen events and changed the way we do business. However, I am proud to say that our employees performed extremely well. Our success in 2020 was a direct result of their commitment, hard work, and dedication to the Company, each other, and our customers.

I am excited to report that 2020 was the most profitable year in the Company's 78-year history. This is the 3rd consecutive year of reaching new profitability records. Net income was \$5.9 Million, compared to \$5.6 Million in 2019. We also increased the dividend to \$0.34 per share. Basic earnings per share for 2020 were \$2.98 compared to \$2.86 in 2019. The increase in net income was largely driven by improved net interest income as the Company was able to increase interest and fee income from loans while reducing interest expense on deposits. Non-interest income also improved from increases in residential mortgage origination fees and debit card interchange fees.

We were one of the first Banks to commit to participating in the Payroll Protection Program (PPP), established by the Coronavirus Aid, Relief, and Economic Security Act (CARES Act). Guidance was very limited and lacked clarity because of how quickly the Federal Government had to roll it out. However, we knew it was critical for our customers to have access to the program. As a result, during 2020 we originated 682 PPP loans totaling \$42 Million and generating \$1.8 Million in processing fees to be recognized over the life of the loans, respectively. As of 12/31/2020, the Company had received \$17 Million from the SBA for the forgiveness of 255 PPP loans and had recognized \$1 Million in processing fees.

We took the opportunity that the PPP income provided to bolster our loan loss reserve with an additional \$1 Million allocation. While our loan portfolio continues to perform extremely well with minimal delinquencies, it was a good opportunity to fortify the reserve for unknown risk that could result from the pandemic or other unforeseen events.

We are happy to report on some of our notable accomplishments during 2020. We made a significant investment with the purchase of a new branch office in Pawleys Island, SC. We were able to move out of our former leased branch and acquire a high-end facility in a superior location. We also opened a loan production office in Lexington, SC, and we hired another experienced lender for the Myrtle Beach market. Additionally, we replaced ATMs at 12 of our branches as we continue to improve our digital and technology offerings.

Total assets of the Company as of 12/31/2020 were \$684 Million compared to \$580 Million at year-end 2019. Total deposits were \$581 Million compared to \$490 Million at year-end 2019. Loans net of unearned income and the allowance for loan losses totaled \$399 Million as of 12/31/2020, compared to 379 Million at year-end 2019. Shareholders' equity increased to \$68.1 Million as of 12/31/2020, compared to \$61.9 Million at year-end 2019. Per share book value was \$34.59 as of 12/31/2020 compared to \$31.45 at year-end 2019.

The loan portfolio performed exceptionally well in 2020, indicative of our strong credit culture. The loan loss reserve totaled \$4.9 Million or 1.22% of total loans and is considered more than adequate in our current credit cycle. Nonperforming loans to gross loans as of 12/31/2020 were 0.31% compared to

0.45% at the end of 2019. Net loan charge-offs to average total loans were 0.07%, compared to 0.11% at year-end 2019.

Earnings for the first quarter of 2021 reflect an increase over the first quarter of 2020. We expect the pandemic to be less of a threat than in 2020. However, there are still concerns about another surge of infections and the possibility that new strains could continue creating disruption in 2021 and beyond. Government stimulus programs have resulted in significant deposit growth and helped to reduce our average cost of funds. Unfortunately, loan demand continues to be soft and limits our ability to deploy excess deposits profitably. Net interest margin pressure from historically low rates over the last few years continued in 2020 and it appears that it will continue for at least 2021. Yield compression across all asset classes continues to be the largest hurdle to growing profitability. Our mortgage business performed well in 2020 largely due to increased volume driven by a refinance boom. We expect mortgage originations to diminish in 2021 as the refinance boom slows significantly but we will focus on home purchase originations to help offset the lost revenue.

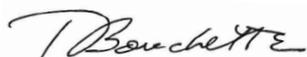
Excess liquidity and low interest rates have increased demand for real estate and consequently prices have moved significantly higher. Like most community banks our loan portfolio is concentrated in real estate lending. It will be critical for us to remain disciplined lenders, be diligent in underwriting, and monitor inflation to mitigate potentially higher interest rates and the beginning of an inflationary cycle that could become the next risk management challenge.

Contingency planning helped us perform well in response to the disruption and unprecedented challenges brought on by Coronavirus. Even if the uncertainty and disruption from Coronavirus subsides in 2021, there will be new adversity and unknown challenges going forward. Volatility and disruption seem to be the new normal. Regardless of the challenges that lie ahead, I am confident our team will make good decisions and execute on strategies that will ensure The Citizens Bank continues to be a high performing community Bank.

We are committed to maximizing shareholder value by growing our company in a safe and sound manner. We stay focused on soundness, profitability, and growth, and in that order. We will pursue growth both organically and through acquisitions. However, we will not sacrifice long term soundness or profitability for the sake of growth.

On behalf of our employees, customers, and the community, thank you for being a shareholder. We never forget, it is because of our shareholders, Board of Directors, employees, and most of all, our customers that The Citizens Bank exists. As always, we welcome your comments and suggestions. Please do not hesitate to call me if I can be of service in any way.

Sincerely,



Thomas Bouchette
President
Chief Operating Officer

Citizens Bancshares Corporation

Report on Consolidated Financial Statements

As of and for the years ended December 31, 2020 and 2019

Citizens Bancshares Corporation

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Independent Auditor's Report

The Board of Directors
Citizens Bancshares Corporation
Olanta, South Carolina

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Citizens Bancshares Corporation and its subsidiary which comprise the consolidated balance sheets as of December 31, 2020 and 2019, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years then ended and the related notes to the consolidated financial statements (collectively, "financial statements").

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens Bancshares Corporation and its subsidiary as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Elliott Davis, LLC

Columbia, South Carolina
March 31, 2021

Citizens Bancshares Corporation

Consolidated Balance Sheets

As of December 31, 2020 and 2019

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
Assets:		
Cash and cash equivalents:		
Cash and due from banks	\$ 76,497	\$ 27,948
Interest-bearing deposits	<u>68,342</u>	<u>54,884</u>
Total cash and cash equivalents	<u>144,839</u>	<u>82,832</u>
Other interest-bearing balances	7,750	4,749
Investment securities:		
Securities available-for-sale	85,943	71,776
Nonmarketable equity securities	<u>1,637</u>	<u>1,304</u>
Total investment securities	<u>87,580</u>	<u>73,080</u>
Loans held for sale	2,896	855
Loans receivable	403,812	383,001
Less allowance for loan losses	<u>(4,936)</u>	<u>(3,577)</u>
Loans, net	<u>398,876</u>	<u>379,424</u>
Premises, furniture and equipment, net	16,962	16,162
Bank owned life insurance	7,702	7,517
Cash surrender value of life insurance	1,666	1,570
Goodwill	6,551	6,551
Core deposit intangible	1,639	1,844
Accrued interest receivable	1,915	1,969
Other real estate owned	299	617
Deferred tax asset	80	805
Other assets	<u>4,955</u>	<u>1,994</u>
Total assets	<u>\$ 683,710</u>	<u>\$ 579,969</u>
Liabilities:		
Deposits:		
Noninterest-bearing transaction accounts	\$ 190,512	\$ 137,920
Interest-bearing transaction accounts	136,199	99,736
Savings	164,507	134,087
Certificates of deposit \$250,000 and over	9,354	18,811
Other time deposits	<u>80,105</u>	<u>99,210</u>
Total deposits	<u>580,677</u>	<u>489,764</u>
Advances from the Federal Home Loan Bank	24,000	18,000
Junior subordinated debenture	2,996	2,948
Securities sold under agreement to repurchase	5,727	4,692
Accrued interest payable	106	372
Other liabilities	<u>2,114</u>	<u>2,275</u>
Total liabilities	<u>615,620</u>	<u>518,051</u>
Commitments and contingencies (Notes 10, 19, and 21)		
Shareholders' equity:		
Common stock, \$1.00 par value; 2,500,000 shares authorized;		
2,387,821 shares issued and outstanding	2,388	2,388
Capital surplus	7,993	7,993
Retained earnings	64,789	59,588
Treasury stock, at cost (419,066 and 418,972 shares at		
December 31, 2020 and 2019, respectively)	(8,100)	(8,098)
Accumulated other comprehensive income	<u>1,020</u>	<u>47</u>
Total shareholders' equity	<u>68,090</u>	<u>61,918</u>
Total liabilities and shareholders' equity	<u>\$ 683,710</u>	<u>\$ 579,969</u>

See Notes to Consolidated Financial Statements

Citizens Bancshares Corporation
Consolidated Statements of Income
For the years ended December 31, 2020 and 2019

(Dollars in thousands, except per share amounts)

	<u>2020</u>	<u>2019</u>
Interest income:		
Loans, including fees	\$ 21,294	\$ 20,669
Investment securities:		
Taxable	805	1,082
Tax-exempt	518	395
Nonmarketable equity securities	70	65
Federal funds sold	91	226
Deposits with other banks	429	1,399
Total interest income	<u>23,207</u>	<u>23,836</u>
Interest expense:		
Deposits	1,303	2,588
Advances from the Federal Home Loan Bank	358	333
Other interest expense	24	30
Total interest expense	<u>1,685</u>	<u>2,951</u>
Net interest income	21,522	20,885
Provision for loan losses	1,415	405
Net interest income after provision for loan losses	<u>20,107</u>	<u>20,480</u>
Noninterest income:		
Service charges on deposit accounts	2,214	2,620
Residential mortgage origination gains	757	444
Income from cash surrender value of life insurance	186	189
Gain on sale of securities available-for-sale	13	-
Gain on sale of other real estate owned	1,182	31
Brokerage fees	410	408
Credit card and interchange fees	1,818	1,690
Other operating income	822	739
Total noninterest income	<u>7,402</u>	<u>6,121</u>
Noninterest expense:		
Salaries and employee benefits	10,705	10,425
Net occupancy	1,931	1,803
Furniture and equipment	1,665	1,424
FDIC assessments	120	103
Communications	241	240
Net cost of other real estate owned	106	339
Impairment on premises and equipment	493	-
Other operating	5,191	4,924
Total noninterest expense	<u>20,452</u>	<u>19,258</u>
Income before income taxes	7,057	7,343
Income tax expense	1,187	1,704
Net income	<u>\$ 5,870</u>	<u>\$ 5,639</u>
Earnings per share		
Basic	<u>\$ 2.98</u>	<u>\$ 2.86</u>
Diluted	<u>\$ 2.87</u>	<u>\$ 2.76</u>

See Notes to Consolidated Financial Statements

Citizens Bancshares Corporation
Consolidated Statements of Comprehensive Income
For the years ended December 31, 2020 and 2019

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Net income	\$ 5,870	\$ 5,639
Other comprehensive income		
Unrealized holding gains arising during the period	1,243	2,402
Tax effect	(260)	(624)
Realized gains on securities available-for-sale	(13)	-
Tax effect	<u>3</u>	<u>-</u>
Other comprehensive income, net of tax	<u>973</u>	<u>1,778</u>
Comprehensive income	<u>\$ 6,843</u>	<u>\$ 7,417</u>

See Notes to Consolidated Financial Statements

Citizens Bancshares Corporation

Consolidated Statements of Changes in Shareholders' Equity

For the years ended December 31, 2020 and 2019

(Dollars in thousands, except shares)	Common stock		Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount					
Balance, December 31, 2018	2,387,675	\$ 2,388	\$ 7,993	\$ 54,578	\$ (8,063)	\$ (1,731)	\$ 55,165
Net income	-	-	-	5,639	-	-	5,639
Other comprehensive income, net of taxes	-	-	-	-	-	1,778	1,778
Purchase of treasury stock	-	-	-	-	(35)	-	(35)
Issuance of common stock	146	-	-	-	-	-	-
Cash dividends paid (\$0.32 per share)	-	-	-	(629)	-	-	(629)
Balance, December 31, 2019	2,387,821	2,388	7,993	59,588	(8,098)	47	61,918
Net income	-	-	-	5,870	-	-	5,870
Other comprehensive income, net of taxes	-	-	-	-	-	973	973
Purchase of treasury stock	-	-	-	-	(2)	-	(2)
Cash dividends paid (\$0.34 per share)	-	-	-	(669)	-	-	(669)
Balance, December 31, 2020	<u>2,387,821</u>	<u>\$ 2,388</u>	<u>\$ 7,993</u>	<u>\$ 64,789</u>	<u>\$ (8,100)</u>	<u>\$ 1,020</u>	<u>\$ 68,090</u>

See Notes to Consolidated Financial Statements

Citizens Bancshares Corporation
Consolidated Statements of Cash Flows
For the years ended December 31, 2020 and 2019

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Operating activities:		
Net income	\$ 5,870	\$ 5,639
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,415	405
Depreciation	918	856
Amortization of intangible assets	205	205
Goodwill measurement period adjustment	-	185
Writedown of other real estate owned	82	290
Impairment on premises and equipment	493	-
Gain on sale of loans held for sale	(757)	(444)
Disbursement of loans held for sale, net	(1,284)	-
Gain on sale of securities available-for-sale	(13)	-
Discount accretion on purchased loans	525	525
Gain on sales and disposals of other real estate owned, net	(1,182)	(31)
Discount accretion and premium amortization, net	351	149
Amortization of junior subordinated debt	48	48
Decrease in interest receivable	54	47
(Decrease) increase in interest payable	(266)	50
Increase in BOLI and cash surrender value of life insurance	(281)	(129)
Decrease in other assets	(2,493)	(1,181)
(Decrease) increase in other liabilities	(161)	1,147
Net cash provided by operating activities	<u>3,524</u>	<u>7,762</u>
Cash flows from investing activities:		
Purchases of securities available-for-sale	(77,741)	(21,673)
Proceeds from sale of securities available-for-sale	857	-
Net purchase of nonmarketable equity securities	(333)	(125)
Net increase in loans made to customers	(21,824)	(13,170)
Net decrease of other interest-bearing balances	(3,001)	(507)
Purchases of premises and equipment, net	(2,253)	(446)
Proceeds from disposal of premises and equipment	42	-
Proceeds from sales of other real estate owned	1,850	689
Proceeds from calls, maturities and paydowns of securities available-for-sale	<u>63,609</u>	<u>22,061</u>
Net cash used in investing activities	<u>(38,794)</u>	<u>(13,171)</u>
Cash flows from financing activities:		
Net increase in demand deposits, interest-bearing transaction accounts and savings accounts	119,475	15,898
Net (decrease) increase in certificates of deposit and other time deposits	(28,562)	5,122
Increase in securities sold under agreement to repurchase	1,035	4,692
Cash dividends paid	(669)	(629)
Purchase of treasury stock	(2)	(35)
Proceeds from Federal Home Loan Bank advances	6,000	9,000
Net cash provided by financing activities	<u>97,277</u>	<u>34,048</u>
Net increase in cash and cash equivalents	<u>62,007</u>	<u>28,639</u>
Cash and cash equivalents, beginning of year	<u>82,832</u>	<u>54,193</u>
Cash and cash equivalents, end of year	<u>\$ 144,839</u>	<u>\$ 82,832</u>

See Notes to Consolidated Financial Statements

Citizens Bancshares Corporation
Consolidated Statements of Cash Flows
For the years ended December 31, 2020 and 2019

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
Non cash investing and financing activities		
Unrealized gain on securities available-for-sale, net of tax	\$ <u>973</u>	\$ <u>1,778</u>
Transfer of loans to other real estate owned	\$ <u>432</u>	\$ <u>1,042</u>
Initial recognition of right-of-use asset and lease liability	\$ <u>-</u>	\$ <u>687</u>
Cash paid during the year for:		
Interest	\$ <u>1,951</u>	\$ <u>2,901</u>
Income taxes	\$ <u>2,231</u>	\$ <u>947</u>

See Notes to Consolidated Financial Statements

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies

Basis of presentation and consolidation:

The accompanying consolidated financial statements include the accounts of Citizens Bancshares Corporation, a bank holding company (the Company) and its wholly-owned subsidiary, The Citizens Bank (the Bank). The principal business activity of the Bank is to provide banking services to domestic markets in the Midlands, Pee Dee, and Coastal areas of South Carolina. The consolidated financial statements include the accounts of the parent and its wholly-owned subsidiary after elimination of all significant intercompany balances and transactions.

Management's estimates:

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the balance sheet date and income and expenses for the period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, including valuation allowances for impaired loans, impairment calculation of goodwill, fair value of investments and the carrying amount of real estate acquired in connection with foreclosures or in satisfaction of loans. Management must also make estimates in determining the estimated useful lives and methods for depreciating premises and equipment.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowance may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowances for losses on loans and foreclosed real estate may change materially in the near term.

Significant group concentrations of credit risk:

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of loans receivable, investment securities, federal funds sold and amounts due from banks.

The Company makes loans to individuals and small businesses for various personal and commercial purposes primarily in the Midlands, Pee Dee, and Coastal regions of South Carolina. The Company's loan portfolio is not concentrated in loans to any single borrower or a relatively small number of borrowers. Additionally, management is not aware of any concentrations of loans to classes of borrowers or industries that would be similarly affected by economic conditions except for loans secured by commercial and residential real estate and commercial and industrial non-real estate loans.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Significant group concentrations of credit risk, continued:

In addition to monitoring potential concentrations of loans to particular borrowers or groups of borrowers, industries and geographic regions, management monitors exposure to credit risk from concentrations of lending products and practices such as loans that subject borrowers to substantial payment increases (e.g., principal deferral periods, loans with initial interest-only periods, etc.) and loans with high loan-to-value ratios. Management has determined that there is no concentration of credit risk associated with its lending policies or practices. Additionally, there are industry practices that could subject the Company to increased credit risk should economic conditions change over the course of a loan's life. For example, the Company makes variable rate loans and fixed rate principal-amortizing loans with maturities prior to the loan being fully paid (i.e., balloon payment loans). These loans are underwritten and monitored to manage the associated risks. Therefore, management believes that these particular practices do not subject the Company to unusual credit risk.

The Company's investment portfolio consists primarily of obligations of the United States, its agencies or its corporations and general obligation municipal securities. In the opinion of management, there is no concentration of credit risk in its investment portfolio. The Company places its deposits and correspondent accounts with and sells its federal funds to high quality institutions. Management believes credit risk associated with correspondent accounts is not significant.

Investment securities:

All debt securities have been designated as available-for-sale by the Company and are carried at amortized cost and adjusted to their estimated fair value. The unrealized gain or loss is recorded in shareholders' equity net of the deferred tax effects. Management does not actively trade securities classified as available-for-sale but intends to hold these securities for an indefinite period of time and may sell them prior to maturity to achieve certain objectives. Reductions in market value considered by management to be other than temporary are reported as a realized loss and a reduction in the cost basis in the security. The adjusted cost basis of securities available-for-sale is determined by specific identification and is used in computing the realized gain or loss from a sales transaction. The amortization of premiums and accretion of discounts are recognized in interest income using methods approximating the interest over the period to maturity.

Nonmarketable equity securities:

Nonmarketable equity securities include the Company's investment in the stock of the Federal Home Loan Bank. These securities are carried at cost because they have no quoted market value and no ready market exists. Investment in Federal Home Loan Bank stock is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize any borrowings. At December 31, 2020 and 2019, the investment in Federal Home Loan Bank stock was \$1,539,600 and \$1,246,200, respectively. The Company also had an investment in Community Banker's Bank stock of \$97,920 and \$57,420 as of December 31, 2020 and 2019, respectively. Dividends received on nonmarketable equity securities are included as a separate component in interest income.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Loans receivable:

Loans receivable are stated at their unpaid principal balance, net of any charge-offs. Interest income on loans is computed using the simple interest method and is recorded in the period earned. When serious doubt exists as to the collectability of a loan or a loan is contractually 90 days past due, the accrual of interest income is generally discontinued unless the estimated net realizable value of the collateral is sufficient to assure collection of the principal balance and accrued interest. When interest accruals are discontinued, interest accrued but uncollected is reversed. Loans are removed from nonaccrual status when they become current as to both principal and interest, when concern no longer exists as to the collectability of the principal and interest, and after a sufficient history of satisfactory payment performance has been established. Loan origination and commitment fees and certain direct loan origination costs are deferred and amortized as an adjustment of the related loan yields. Generally, these amounts are amortized over the contractual life of the related loans or commitments.

The Company identifies impaired loans through its normal internal loan review process. Loans on the Company's problem loan watch list are considered potentially impaired loans. These loans are evaluated in determining whether the borrower will be able to perform in accordance with the loan agreement. Loans are not considered impaired if a minimal payment delay occurs and all amounts due, including accrued interest at the contractual interest rate for the period of delay, are expected to be collected.

Acquired loans:

Purchased credit-impaired loans (PCI) are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality, found in FASB Accounting Standards Codification Topic 310-30, "Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality," formerly American Institute of Certified Public Accountants (AICPA) Statement of Position (SOP) 03-3, "Accounting for Certain Loans or Debt Securities Acquired in a Transfer," and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loans. Loans acquired in business combinations with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be PCI loans. Evidence of credit quality deterioration as of purchase dates may include information such as past-due and nonaccrual status, borrower credit scores and recent loan to value percentages. The Company considers expected prepayments and estimates the amount and timing of expected principal, interest and other cash flows for each loan or pool of loans meeting the criteria above, and determines the excess of the loan's scheduled contractual principal and contractual interest payments over all cash flows expected to be collected at acquisition as an amount that should not be accreted (nonaccretable difference). The remaining amount, representing the excess of the loan's or pool's cash flows expected to be collected over the fair value for the loan or pool of loans, is accreted into interest income over the remaining life of the loan or pool (accretable difference). Subsequent to the acquisition date, increases in cash flows expected to be received in excess of the Company's initial estimates are reclassified from nonaccretable difference to accretable difference and are accreted into interest income on a level-yield basis over the remaining life of the loan. Decreases in cash flows expected to be collected are recognized as impairment through the provision for loan losses.

Acquired non-impaired loans are recorded at their initial fair value and adjusted for subsequent advances, pay downs, amortization or accretion of any premium or discount on purchase, charge-offs and additional provisioning that may be required.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Allowance for loan losses:

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component is comprised of impaired loans for which an allowance is established when the discounted cash flows or collateral value or observable market price of the impaired loan is lower than the carrying value of that loan. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses and in attempt to capture a full economic cycle. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

When the ultimate collectability of an impaired loan's principal is in doubt, wholly or partially, cash receipts are applied to principal. Once the reported principal balance has been reduced to the loan's estimated net realized value, future cash receipts are applied to interest income, to the extent that any interest has been foregone. Further cash receipts are recorded as recoveries of any amounts previously charged-off. When this doubt does not exist, cash receipts are applied under the contractual terms of the loan agreement first to interest income then to principal.

A loan is also considered impaired if its terms are modified in a troubled debt restructuring. For these accruing impaired loans, cash receipts are typically applied to principal and interest receivable in accordance with the terms of the restructured loan agreement. Interest income is recognized on these loans using the accrual method of accounting.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Loans held for sale:

Loans held for sale consist of residential mortgage loans the Company originates for sale to secondary market investors. They are carried at the lower of aggregate cost or market value. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income. Fees collected in conjunction with origination activities are deferred as part of the cost basis of the loan and recognized when the loan is sold. Gains or losses on sales are recognized when the loans are sold and are determined as the difference between the sales price and the carrying value of the loans. The Company had loans held for sale of \$2,896,000 and \$855,000 as of December 31, 2020 and 2019, respectively. The Company recognized gains on loans sold during 2020 and 2019 totaling \$757,475 and \$443,878, respectively.

The Company issues rate lock commitments to borrowers based on prices quoted by secondary market investors. When rates are locked with borrowers, a sales commitment is immediately entered (on a best-efforts basis or mandatory delivery basis) at a specified price with a secondary market investor. Accordingly, any potential liabilities associated with rate lock commitments are offset by sales commitments to investors.

The Company's residential mortgage lending activities for sale in the secondary market are comprised of accepting residential mortgage loan applications, qualifying borrowers to standards established by investors, funding residential mortgage loans and selling mortgage loans to investors under pre-existing commitments. Funded residential mortgages held temporarily for sale to investors are recorded at the lower of cost or market value. Application and origination fees collected by the Company are recognized as income upon sale to the investor.

Premises, furniture and equipment:

Premises, furniture and equipment are stated at cost less accumulated depreciation. The provision for depreciation is computed principally by accelerated cost recovery methods allowed for income tax reporting purposes if there are no material differences from generally accepted accounting principles. Rates of depreciation are generally based on the following estimated useful lives: buildings and land improvements - 10 to 40 years and furniture and equipment - 5 to 10 years. The cost of assets sold or otherwise disposed of and the related accumulated depreciation is eliminated from the accounts, and the resulting gains or losses are reflected in the income statement. Maintenance and repairs are charged to current expense as incurred, and the costs of major renewals and improvements are capitalized.

Other real estate owned:

Other real estate owned includes real estate acquired through foreclosure. Other real estate owned is initially recorded at the lower of the loan amount or fair value less estimated costs to sell. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of cost or fair value less costs to sell. Costs to maintain such assets, subsequent write-downs, and gains and losses on disposal are charged to expense and are included in net cost of other real estate owned.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Goodwill and other intangible assets:

Goodwill represents the cost in excess of fair value of net assets acquired (including identifiable intangibles) in purchase transactions. Fair values are subject to refinement for up to one year after the closing date of the acquisition as information relative to closing date fair values becomes available. Other intangible assets represent premiums paid for acquisitions of core deposits (core deposit intangibles). Core deposit intangibles are being amortized over a 10 year period based on amortization schedules prepared by an outside consultant. Goodwill and identifiable intangible assets are reviewed for impairment annually or whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of identifiable intangible assets is measured by a comparison of the carrying amount of the asset to future undiscounted cash flows expected to be generated by the asset. The Company's evaluation considers various components, to include economic conditions, industry considerations, financial performance as well as other information. No impairment losses have been recorded as a result of the Company's analysis during the years ended December 31, 2020 and 2019.

Retirement and deferred compensation plans:

The Bank has a profit sharing plan covering all full-time employees with at least twelve months of service and who have obtained the age of eighteen. Normal retirement age is the first of the month following attainment of age sixty-five or ten years of participation if later. Early retirement can be obtained at age fifty-five upon ten years of participation. Expenses charged to earnings for the years ended December 31, 2020 and 2019 totaled \$450,000 and \$450,000, respectively, and are included within salaries and employee benefits.

Income and expense recognition:

The accrual method of accounting is used for all significant categories of income and expense. Immaterial amounts of insurance commissions and other miscellaneous fees are reported when received.

Income taxes:

Amounts provided for income taxes are based on income reported for financial statement purposes. Deferred income taxes are provided for the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

The Company believes that its income tax filing positions taken or expected to be taken in its tax returns will more likely than not be sustained upon audit by the taxing authorities and does not anticipate any adjustments that will result in a material adverse impact on the Company's financial condition, results of operations, or cash flow. Therefore, no reserves for uncertain income tax positions have been recorded.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Business combinations:

The Company accounts for business combinations using the acquisition method of accounting. The accounts of an acquired entity are included as of the date of acquisition, and any excess of purchase price over the fair value of the net assets acquired is capitalized as goodwill. Under this method, all identifiable assets acquired, including purchased loans, and liabilities assumed are recorded at fair value. The Company typically issues common stock and/or pays cash for an acquisition, depending on the terms of the acquisition agreement. The value of shares of common stock issued is determined based on the market price of the stock as of the closing of the acquisition.

Advertising expense:

Advertising and public relations costs are generally expensed as incurred. External costs incurred in producing media advertising are expensed the first time the advertising takes place. External costs relating to direct mailing costs are expensed in the period in which the direct mailings are sent. Advertising and public relations costs of \$400,608 and \$400,338, were included in other operating expenses for 2020 and 2019, respectively.

Comprehensive income:

The Company reports comprehensive income in accordance with Accounting Standards Codification (ASC) 220, "Comprehensive Income." ASC 220 requires that all items that are required to be reported under accounting standards as comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements. The disclosure requirements have been included in the Company's consolidated statements of comprehensive income. The only item included in accumulated other comprehensive income on the balance sheets is unrealized holding gains and losses on available-for-sale investment securities.

Per-share amounts:

Basic earnings per-share is computed by dividing net income by the weighted-average number of shares outstanding for the period. Diluted earnings per-share is similar to the computation of basic earnings per-share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued. The dilutive effect of options outstanding under the Company's stock option plan are reflected in diluted earnings per-share by the application of the treasury stock method. See Note 13.

For purposes of computing earnings per-share, allocated shares and shares released for allocation by the employee retirement and stock ownership plan, The Citizens Bank KSOP Plan (the KSOP), a component of which includes Company stock, are considered outstanding.

Statement of cash flows:

For purposes of reporting cash flows in the financial statements, the Company considers certain highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents include amounts due from banks, interest-bearing deposits, and federal funds sold. Generally, federal funds are sold for one day periods.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Off-balance-sheet financial instruments:

In the ordinary course of business, the Company enters into off-balance-sheet financial instruments consisting of commitments to extend credit and letters of credit. These financial instruments are recorded in the financial statements when they become payable by the customer.

Recently issued accounting pronouncements:

The following is a summary of recent authoritative pronouncements that could impact the accounting, reporting, and/or disclosure of financial information by the Company.

In June 2016, the FASB issued guidance to change the accounting for credit losses and modify the impairment model for certain debt securities. The amendments will be effective for the Company for reporting periods beginning after December 15, 2022. Early adoption is permitted for all organizations for periods beginning after December 15, 2018. The Company will apply the amendments to the ASU through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. The Company is evaluating the impact of the ASU on the consolidated financial statements. In addition to the allowance for loan losses, the Company will also record an allowance for credit losses on debt securities instead of applying the impairment model currently utilized. The amount of the adjustments will be impacted by each portfolio's composition and credit quality at the adoption date as well as economic conditions and forecasts at that time.

In August 2018, the FASB amended the Fair Value Measurement Topic of the Accounting Standards Codification. The amendments remove, modify, and add certain fair value disclosure requirements based on the concepts in the FASB Concepts Statement, Conceptual Framework for Financial Reporting—Chapter 8: Notes to Financial Statements. The amendments are effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. Early adoption is permitted. An entity is permitted to early adopt any removed or modified disclosures upon issuance of this ASU and delay adoption of the additional disclosures until their effective date. The Company does not expect these amendments to have a material effect on its financial statements.

In November 2018, the FASB issued guidance to amend the Financial Instruments—Credit Losses topic of the Accounting Standards Codification. The guidance aligns the implementation date of the topic for annual financial statements of nonpublic companies with the implementation date for their interim financial statements. The guidance also clarifies that receivables arising from operating leases are not within the scope of the topic, but rather, should be accounted for in accordance with the leases topic. The amendments will be effective for the Company for reporting periods beginning after December 15, 2022. Early adoption is permitted for all organizations for periods beginning after December 15, 2018. The Company is currently in the process of evaluating the impact of adoption of this guidance on the financial statements.

In May 2019, the FASB issued guidance to provide entities with an option to irrevocably elect the fair value option, applied on an instrument-by-instrument basis for eligible instruments, upon adoption of ASU 2016-13, Measurement of Credit Losses on Financial Instruments. The amendments will be effective for the Company for reporting periods beginning after December 15, 2020. The Company does not expect these amendments to have a material effect on its financial statements.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Recently issued accounting pronouncements, continued:

In November 2019, the FASB issued guidance to defer the effective dates for private companies, not-for-profit organizations, and certain smaller reporting companies applying standards on current expected credit losses (CECL). The new effective dates will be fiscal years beginning after December 15, 2022 including interim periods within those fiscal years.

In November 2019, the FASB issued guidance that addresses issues raised by stakeholders during the implementation of ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The amendments affect a variety of Topics in the Accounting Standards Codification. For entities that have not yet adopted the amendments in ASU 2016-13, the amendments are effective for fiscal years beginning after December 15, 2022 including interim periods within those fiscal years. Early adoption is permitted in any interim period as long as an entity has adopted the amendments in ASU 2016-13. The Company does not expect these amendments to have a material effect on its financial statements.

In December 2019, the FASB issued guidance to simplify accounting for income taxes by removing specific technical exceptions that often produce information investors have a hard time understanding. The amendments also improve consistent application of and simplify GAAP for other areas of Topic 740 by clarifying and amending existing guidance. The amendments are effective for fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. Early adoption is permitted. The Company does not expect these amendments to have a material effect on its financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

Risks and uncertainties:

In the normal course of its business, the Company encounters two significant types of risks: economic and regulatory. There are three main components of economic risk: interest rate risk, credit risk and market risk. The Company is subject to interest rate risk to the degree that its interest-bearing liabilities mature or reprice at different speeds, or on different basis, than its interest-earning assets. Credit risk is the risk of default on the Company's loan portfolio that results from a borrower's inability or unwillingness to make contractually required payments. Market risk reflects changes in the value of collateral underlying loans receivable and the valuation of real estate held by the Company.

The Company is subject to the regulations of various governmental agencies. These regulations can and do change significantly from period to period. The Company also undergoes periodic examinations by the regulatory agencies, which may subject it to further changes with respect to asset valuations, amounts of required loss allowances and operating restrictions from the regulators' judgments based on information available to them at the time of their examination.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 1. Summary of Significant Accounting Policies, Continued

Risks and uncertainties, continued:

The 2019 novel coronavirus (COVID-19) has adversely affected, and may continue to adversely affect economic activity globally, nationally and locally. Following the COVID-19 outbreak in December 2019 and January 2020, market interest rates declined significantly. Such events also may adversely affect business and consumer confidence, generally, and the Company and its customers, and their respective suppliers, vendors and processors may be adversely affected. The full impact of COVID-19 is still uncertain and the effects of the COVID-19 outbreak may adversely affect the Company's financial condition and results of operations.

Reclassifications:

Certain captions and amounts in the 2019 consolidated financial statements were reclassified to conform with the 2020 presentation. These reclassifications had no effect on the results of operations or shareholders' equity.

Note 2. Restrictions on Cash and Due From Banks

At December 31, 2020, the Company was not required to maintain a cash reserve. At December 31, 2019, the Company was required by regulation to maintain an average cash reserve balance based on a percentage of deposits. The required cash reserve was satisfied by vault cash and cash held at other financial institutions.

Note 3. Investment Securities

Securities available-for-sale consisted of the following:

	December 31, 2020			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<i>(Dollars in thousands)</i>				
Government-sponsored enterprises	\$ 21,500	\$ 35	\$ (64)	\$ 21,471
Mortgage backed securities	28,691	259	(22)	28,928
Obligations of state and local governments	30,478	947	(15)	31,410
U.S. Treasuries	3,983	151	-	4,134
	<u>\$ 84,652</u>	<u>\$ 1,392</u>	<u>\$ (101)</u>	<u>\$ 85,943</u>

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 3. Investment Securities, Continued

	December 31, 2019			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<i>(Dollars in thousands)</i>				
Government-sponsored enterprises	\$ 44,766	\$ 6	\$ (223)	\$ 44,549
Mortgage backed securities	2,021	-	(6)	2,015
Obligations of state and local governments	19,465	278	(23)	19,720
U.S. Treasuries	5,463	42	(13)	5,492
	<u>\$ 71,715</u>	<u>\$ 326</u>	<u>\$ (265)</u>	<u>\$ 71,776</u>

The following is a summary of maturities of securities available-for-sale as of December 31, 2020. The amortized cost and estimated fair values are based on the contractual maturity dates. Actual maturities may differ from the contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty.

	Securities Available-For-Sale	
	Amortized Cost	Estimated Fair Value
<i>(Dollars in thousands)</i>		
Due in one year or less	\$ 1,495	\$ 1,522
Due after one year but within five years	6,527	6,750
Due after five years but within ten years	35,436	36,006
Due after ten years	41,194	41,665
Total	<u>\$ 84,652</u>	<u>\$ 85,943</u>

At December 31, 2020 and 2019, investment securities with a book value of \$34,695,143 and \$27,518,140 and a market value of \$36,267,693 and \$27,756,341, respectively, were pledged as collateral to secure public deposits and for other purposes as required or permitted by law.

During 2020, investment securities classified as available-for-sale, with a book value of \$856,568, were sold for a gain of approximately \$13,000. During 2019, no securities classified as available-for-sale were sold.

The following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2020 and 2019.

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 3. Investment Securities, Continued

Securities Available-for-Sale

	December 31, 2020					
	Less than twelve months		Twelve months or more		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
<i>(Dollars in thousands)</i>						
Government-sponsored enterprises	\$ 9,936	\$ 64	\$ -	\$ -	\$ 9,936	\$ 64
Mortgage backed securities	7,525	22	-	-	7,525	22
Obligations of state and local governments	1,762	15	-	-	1,762	15
U.S. Treasuries	-	-	-	-	-	-
	<u>\$ 19,223</u>	<u>\$ 101</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 19,223</u>	<u>\$ 101</u>
	December 31, 2019					
	Less than twelve months		Twelve months or more		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
<i>(Dollars in thousands)</i>						
Government-sponsored enterprises	\$ 30,571	\$ 196	\$ 3,473	\$ 27	\$ 34,044	\$ 223
Mortgage backed securities	2,015	6	-	-	2,015	6
Obligations of state and local governments	2,063	16	671	7	2,734	23
U.S. Treasuries	499	1	1,483	12	1,982	13
	<u>\$ 35,148</u>	<u>\$ 219</u>	<u>\$ 5,627</u>	<u>\$ 46</u>	<u>\$ 40,775</u>	<u>\$ 265</u>

Securities classified as available-for-sale are recorded at fair market value. Of the securities in an unrealized loss position at December 31, 2020, no individual securities were in a continuous loss position for twelve months or more. The Company does not intend to sell these securities and it is more likely than not that the Company will not be required to sell these securities before recovery of its amortized cost.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available-for-sale, no declines are deemed to be other-than-temporary.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 4. Loans Receivable

Loans receivable consisted of the following at December 31, 2020 and 2019:

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
Real estate - construction	\$ 28,621	\$ 25,573
Real estate - commercial	119,468	122,348
Real estate - residential	164,419	162,528
Commercial and industrial	66,747	47,164
Consumer and other	<u>24,557</u>	<u>25,388</u>
Total gross loans	403,812	383,001
Less allowance for loan losses	<u>(4,936)</u>	<u>(3,577)</u>
Loans, net	<u>\$ 398,876</u>	<u>\$ 379,424</u>

The following is a summary of information pertaining to our allowance for loan losses at December 31, 2020:

(Dollars in thousands)

	<u>Real Estate Construction</u>	<u>Real Estate Commercial</u>	<u>Real Estate Residential</u>	<u>Commercial and Industrial</u>	<u>Consumer and Other</u>	<u>Total</u>
Allowance for loan losses:						
Beginning balance	\$ 335	\$ 871	\$ 1,624	\$ 569	\$ 178	\$ 3,577
Charge-offs	-	-	(10)	(90)	(170)	(270)
Recoveries	-	-	51	14	149	214
Provisions	<u>100</u>	<u>416</u>	<u>572</u>	<u>232</u>	<u>95</u>	<u>1,415</u>
Ending balance	<u>\$ 435</u>	<u>\$ 1,287</u>	<u>\$ 2,237</u>	<u>\$ 725</u>	<u>\$ 252</u>	<u>\$ 4,936</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3</u>
Collectively evaluated for impairment	<u>\$ 435</u>	<u>\$ 1,287</u>	<u>\$ 2,234</u>	<u>\$ 725</u>	<u>\$ 252</u>	<u>\$ 4,933</u>
Loans receivable:						
Ending balance - total	<u>\$ 28,621</u>	<u>\$ 119,468</u>	<u>\$ 164,419</u>	<u>\$ 66,747</u>	<u>\$ 24,557</u>	<u>\$ 403,812</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ 27</u>	<u>\$ 475</u>	<u>\$ 989</u>	<u>\$ 39</u>	<u>\$ 12</u>	<u>\$ 1,542</u>
Collectively evaluated for impairment	<u>\$ 28,594</u>	<u>\$ 118,993</u>	<u>\$ 163,430</u>	<u>\$ 66,708</u>	<u>\$ 24,455</u>	<u>\$ 402,270</u>

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 4. Loans Receivable, Continued

The following is a summary of information pertaining to our allowance for loan losses at December 31, 2019:

(Dollars in thousands)

	Real Estate Construction	Real Estate Commercial	Real Estate Residential	Commercial and Industrial	Consumer and Other	Total
Allowance for loan losses:						
Beginning balance	\$ 272	\$ 778	\$ 1,457	\$ 625	\$ 185	\$ 3,317
Charge-offs	-	(6)	(33)	(227)	(148)	(414)
Recoveries	25	-	16	107	121	269
Provisions	38	99	184	64	20	405
Ending balance	<u>\$ 335</u>	<u>\$ 871</u>	<u>\$ 1,624</u>	<u>\$ 569</u>	<u>\$ 178</u>	<u>\$ 3,577</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 11</u>	<u>\$ -</u>	<u>\$ 11</u>
Collectively evaluated for impairment	<u>\$ 335</u>	<u>\$ 871</u>	<u>\$ 1,624</u>	<u>\$ 558</u>	<u>\$ 178</u>	<u>\$ 3,566</u>
Loans receivable:						
Ending balance - total	<u>\$ 25,573</u>	<u>\$ 122,348</u>	<u>\$ 162,528</u>	<u>\$ 47,164</u>	<u>\$ 25,388</u>	<u>\$ 383,001</u>
Ending balances:						
Individually evaluated for impairment	<u>\$ 31</u>	<u>\$ 1,444</u>	<u>\$ 3,754</u>	<u>\$ 204</u>	<u>\$ 35</u>	<u>\$ 5,468</u>
Collectively evaluated for impairment	<u>\$ 25,542</u>	<u>\$ 120,904</u>	<u>\$ 158,774</u>	<u>\$ 46,960</u>	<u>\$ 25,353</u>	<u>\$ 377,533</u>

Credit Quality Indicators

The Company uses a risk based approach based on the following credit quality measures when analyzing the loan portfolio: pass, watch, special mention, and substandard. These indicators are used to rate the credit quality of loans for the purposes of determining the Company's allowance for loan losses.

Grades 1, 2, and 3 are considered "Acceptable/Pass", and are deemed to be loans that are performing and are deemed adequately protected by the net worth of the borrower or the underlying collateral value. These loans are considered the least risky in terms of determining the allowance for loan losses.

Grade 4 is considered "Watch - Special Mention", respectively, and are deemed to be loans that have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's position at some future date.

Grade 5 is considered "Substandard", and is deemed to be loans that are considered the most risky. These loans typically have an identified weakness or weaknesses and are inadequately protected by the net worth of the borrower or collateral value.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 4. Loans Receivable, Continued

The following table lists the loan grades used by the Company as credit quality indicators and the balance in each category.

The following is an analysis of our loan portfolio by credit quality indicators at December 31, 2020:

<i>(Dollars in thousands)</i>	<u>Real Estate Construction</u>	<u>Real Estate Commercial</u>	<u>Real Estate Residential</u>	<u>Commercial and Industrial</u>	<u>Consumer and Other</u>	<u>Total Loans Receivable</u>
Grade 1	\$ -	\$ -	\$ -	\$ 1,712	\$ 494	\$ 2,206
Grade 3	28,339	117,758	160,936	64,656	23,981	395,670
Grade 4	88	870	815	193	24	1,990
Grade 5	194	840	2,668	186	58	3,946
	<u>\$ 28,621</u>	<u>\$ 119,468</u>	<u>\$ 164,419</u>	<u>\$ 66,747</u>	<u>\$ 24,557</u>	<u>\$ 403,812</u>

The following is an analysis of our loan portfolio by credit quality indicators at December 31, 2019:

<i>(Dollars in thousands)</i>	<u>Real Estate Construction</u>	<u>Real Estate Commercial</u>	<u>Real Estate Residential</u>	<u>Commercial and Industrial</u>	<u>Consumer and Other</u>	<u>Total Loans Receivable</u>
Grade 1	\$ -	\$ -	\$ -	\$ 1,825	\$ 730	\$ 2,555
Grade 3	25,302	119,691	157,598	44,907	24,560	372,058
Grade 4	156	1,271	2,694	244	47	4,412
Grade 5	115	1,386	2,236	188	51	3,976
	<u>\$ 25,573</u>	<u>\$ 122,348</u>	<u>\$ 162,528</u>	<u>\$ 47,164</u>	<u>\$ 25,388</u>	<u>\$ 383,001</u>

The following is an aging analysis of our loan portfolio at December 31, 2020:

<i>(Dollars in thousands)</i>	<u>30 - 59 Days Past Due</u>	<u>60 - 89 Days Past Due</u>	<u>Greater Than 90 Days</u>	<u>Total Past Due</u>	<u>Current</u>	<u>Total Loans Receivable</u>	<u>Recorded Investment >90 Days and Accruing</u>
Real estate - construction	\$ 32	\$ 60	\$ 89	\$ 181	\$ 28,440	\$ 28,621	\$ 89
Real estate - commercial	-	-	-	-	119,468	119,468	-
Real estate - residential	188	233	622	1,043	163,376	164,419	-
Commercial and industrial	83	16	-	99	66,648	66,747	-
Consumer and other	38	6	2	46	24,511	24,557	2
	<u>\$ 341</u>	<u>\$ 315</u>	<u>\$ 713</u>	<u>\$ 1,369</u>	<u>\$ 402,443</u>	<u>\$ 403,812</u>	<u>\$ 91</u>

The following is an aging analysis of our loan portfolio at December 31, 2019:

<i>(Dollars in thousands)</i>	<u>30 - 59 Days Past Due</u>	<u>60 - 89 Days Past Due</u>	<u>Greater Than 90 Days</u>	<u>Total Past Due</u>	<u>Current</u>	<u>Total Loans Receivable</u>	<u>Recorded Investment >90 Days and Accruing</u>
Real estate - construction	\$ 6	\$ -	\$ -	\$ 6	\$ 25,567	\$ 25,573	\$ -
Real estate - commercial	56	-	929	985	121,363	122,348	-
Real estate - residential	338	152	591	1,081	161,447	162,528	27
Commercial and industrial	113	59	48	220	46,944	47,164	20
Consumer and other	72	20	34	126	25,262	25,388	18
	<u>\$ 585</u>	<u>\$ 231</u>	<u>\$ 1,602</u>	<u>\$ 2,418</u>	<u>\$ 380,583</u>	<u>\$ 383,001</u>	<u>\$ 65</u>

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 4. Loans Receivable, Continued

The following is an analysis of our impaired loan portfolio detailing the related allowance recorded at December 31, 2020:

<i>(Dollars in thousands)</i>	<u>Recorded Investment</u>	<u>Unpaid Principal Balance</u>	<u>Related Allowance</u>	<u>Average Recorded Investment</u>	<u>Interest Income Recognized</u>
With no related allowance needed:					
Real estate - construction	\$ 27	\$ 27	\$ -	\$ 29	\$ -
Real estate - commercial	475	496	-	487	-
Real estate - residential	914	914	-	945	28
Commercial and industrial	39	39	-	46	3
Consumer and other	<u>12</u>	<u>12</u>	<u>-</u>	<u>14</u>	<u>1</u>
	<u>1,469</u>	<u>1,488</u>	<u>-</u>	<u>1,522</u>	<u>32</u>
With an allowance recorded:					
Real estate - residential	<u>73</u>	<u>87</u>	<u>3</u>	<u>70</u>	<u>1</u>
	<u>73</u>	<u>87</u>	<u>3</u>	<u>70</u>	<u>1</u>
Total:					
Real estate - construction	\$ 27	\$ 27	\$ -	\$ 29	\$ -
Real estate - commercial	475	496	-	487	-
Real estate - residential	987	1,001	3	1,016	29
Commercial and industrial	39	39	-	46	3
Consumer and other	<u>12</u>	<u>12</u>	<u>-</u>	<u>14</u>	<u>1</u>
	<u>\$ 1,539</u>	<u>\$ 1,575</u>	<u>\$ 3</u>	<u>\$ 1,592</u>	<u>\$ 33</u>

The following is an analysis of our impaired loan portfolio detailing the related allowance recorded at December 31, 2019:

<i>(Dollars in thousands)</i>	<u>Recorded Investment</u>	<u>Unpaid Principal Balance</u>	<u>Related Allowance</u>	<u>Average Recorded Investment</u>	<u>Interest Income Recognized</u>
With no related allowance needed:					
Real estate - construction	\$ 31	\$ 31	\$ -	\$ 34	\$ -
Real estate - commercial	1,444	1,968	-	1,757	15
Real estate - residential	3,754	3,819	-	3,947	13
Commercial and industrial	176	176	-	188	8
Consumer and other	<u>35</u>	<u>35</u>	<u>-</u>	<u>39</u>	<u>-</u>
	<u>5,440</u>	<u>6,029</u>	<u>-</u>	<u>5,965</u>	<u>36</u>
With an allowance recorded:					
Commercial and industrial	<u>28</u>	<u>28</u>	<u>11</u>	<u>28</u>	<u>1</u>
	<u>28</u>	<u>28</u>	<u>11</u>	<u>28</u>	<u>1</u>
Total:					
Real estate - construction	\$ 31	\$ 31	\$ -	\$ 34	\$ -
Real estate - commercial	1,444	1,968	-	1,757	15
Real estate - residential	3,754	3,819	-	3,947	13
Commercial and industrial	204	204	11	216	9
Consumer and other	<u>35</u>	<u>35</u>	<u>-</u>	<u>39</u>	<u>-</u>
	<u>\$ 5,468</u>	<u>\$ 6,057</u>	<u>\$ 11</u>	<u>\$ 5,993</u>	<u>\$ 37</u>

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
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Note 4. Loans Receivable, Continued

The following is an analysis of our nonaccrual loan portfolio recorded at December 31:

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Real estate - construction	\$ 27	\$ 31
Real estate - commercial	475	933
Real estate - residential	731	702
Commercial and industrial	-	28
Consumer and other	<u>12</u>	<u>22</u>
	<u>\$ 1,245</u>	<u>\$ 1,716</u>

Troubled Debt Restructurings

The following table summarizes the carrying balance of troubled debt restructurings (TDRs) as of December 31:

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Performing TDRs	\$ 281	\$ 312
Nonperforming TDRs	<u>572</u>	<u>555</u>
Total TDRs	<u>\$ 853</u>	<u>\$ 867</u>

Loans classified as TDRs may be removed from this status for disclosure purposes after a specified period of time if the subsequent restructured agreement specifies an interest rate equal to or greater than the rate that the lender was willing to accept at the time of the restructuring for a new loan with comparable risk, the loan is performing in accordance with the terms specified by the restructured agreement, and certain other criteria are met.

	<u>For the year ended December 31, 2020</u>		
	<u>Number of Contracts</u>	<u>Pre-Modification Outstanding Recorded Investment</u>	<u>Post-Modification Outstanding Recorded Investment</u>
Troubled Debt Restructurings			
Real estate - commercial	1	\$ 475	\$ 475
Consumer and other	<u>1</u>	<u>\$ 10</u>	<u>\$ 10</u>
Total	<u>2</u>	<u>\$ 485</u>	<u>\$ 485</u>

During the year ended December 31, 2020, we modified two loans that were considered troubled debt restructurings. During the year ended December 31, 2020, no loans that had been restructured during previous years subsequently defaulted (as defined by non-accrual classification) during the year.

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 4. Loans Receivable, Continued

	<u>For the year ended December 31, 2019</u>		
	<u>Number of Contracts</u>	<u>Pre-Modification Outstanding Recorded Investment</u>	<u>Post-Modification Outstanding Recorded Investment</u>
Troubled Debt Restructurings			
Real estate - residential	3	\$ 444	\$ 444
Total	3	\$ 444	\$ 444

During the year ended December 31, 2019, we modified three loans that were considered troubled debt restructurings. During the year ended December 31, 2019, no loans that had been restructured during previous years subsequently defaulted (as defined by non-accrual classification) during the year

Loan Modifications Under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act):

The CARES Act signed into law on March 27, 2020, amended GAAP with respect to the modification of loans to borrowers affected by the COVID-19 pandemic. Among other criteria, this guidance provided that short-term loan modifications made on a good faith basis to borrowers who were current as defined under the CARES Act prior to any relief, are not TDRs. This includes short-term (e.g. six months) modifications such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. To qualify as an eligible loan under the CARES Act, a loan modification must be 1) related to COVID-19; 2) executed on a loan that was not more than 30 days past due as of December 31, 2019; and 3) executed between March 1, 2020, and the earlier of a) 60 days after the date of termination of the national emergency by the President or b) December 31, 2020. On April 7, 2020, the federal banking regulators issued a revised interagency statement on loan modifications and the reporting for financial institutions working with customers affected by the COVID-19 pandemic (Interagency Statement). The Interagency Statement confirmed that COVID-19 related short-term loan modifications (e.g., payment deferrals of six months or less) provided to borrowers that were current (less than 30 days past due) at the time the relief was granted are not TDR loans. Borrowers that do not meet the criteria in the CARES Act or the Interagency Statement are assessed for TDR loan classification in accordance with the Company's accounting policies. Beginning in March 2020, the Company provided payment accommodations to customers, consisting of 90-day payment extensions to borrowers negatively impacted by COVID-19. The Company processed principal deferments to 8 customers, with an aggregate loan balance of \$5.1 million, during the year ended December 31, 2020. The principal deferments represent 1.3% of the Company's total loan portfolio as of December 31, 2020. Borrowers who were current prior to relief and not experiencing financial difficulty prior to COVID-19 were determined not to be considered TDRs. Of the 8 customers that received payment accommodations, 8 customers remain in deferral as of December 31, 2020 with a balance of approximately \$5.1 million.

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Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 4. Loans Receivable, Continued

Payroll Protection Program (PPP) loans:

On March 27, 2020, the CARES Act was signed into law, which established the PPP. Under the program, the Small Business Administration (SBA) will forgive loans, in whole or in part, made by approved lenders to eligible borrowers for Paycheck and other permitted purposes in accordance with the requirements of the program. These loans carry a fixed rate of 1.00% and a term of five years, if not forgiven, in whole or in part. The loans are 100% guaranteed by the SBA and as long as the borrower submits its loan forgiveness application within ten months of completion of the covered period, the borrower is not required to make any payments until the forgiveness amount is remitted to the lender by the SBA. The Bank received a processing fee ranging from 1% to 5% based on the size of the loan from the SBA. The fees are deferred and amortized over the life of the loans in accordance with ASC 310-20. The Company received \$1,786,521 of processing fees and has recognized \$1,020,932 during the period ended December 31, 2020. The Company provided \$42.0 million in funding to 682 customers through the PPP during 2020. Because these loans are 100% guaranteed by the SBA and did not undergo the Company's typical underwriting process, they are not graded and do not have an associated reserve. The SBA began accepting PPP Forgiveness Applications on August 10, 2020. Borrowers must submit the application within ten months of the completion of the covered period. Once the borrower has submitted the application, the Company has 60 days to review, issue a lender decision, and submit to the SBA. Once the application is submitted, the SBA has 90 days to review and remit the appropriate forgiveness amount to the Company plus any interest accrued through the date of payment. As of December 31, 2020, the Company received \$17.3 million from the SBA for the forgiveness of 255 PPP loans.

Acquired loans:

On November 30, 2018, the Company acquired Regional Bankshares, Inc. PCI loans acquired totaled \$0.8 million, and acquired performing loans totaled \$78.4 million, both net of purchase discounts. The gross contractual amount receivable for PCI loans and acquired performing loans was approximately \$1.2 million and \$81.2 million, respectively, as of the acquisition date. The fair value of the total loan portfolio was estimated to be \$79.8 million, which represents a \$2.6 million discount. As of December 31, 2020 and December 31, 2019, the discount on purchased loans to include both acquired performing loans and PCI loans totaled \$1.1 million and \$1.7 million, respectively. During 2020 and 2019, the Company recorded charge-offs on PCI loans totaling \$27,375 and \$240,000, respectively. During 2020 and 2019, the Company recorded discount accretion on acquired loans totaling \$525,000.

Note 5. Other Real Estate Owned

The following summarizes the activity in the other real estate owned for the years ended December 31:

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
Balance, beginning of year	\$ 617	\$ 523
Additions	432	1,042
Sales, net	(668)	(658)
Writedowns	(82)	(290)
Balance, end of year	<u>\$ 299</u>	<u>\$ 617</u>

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 6. Premises and Equipment

Premises and equipment is summarized as follows as of December 31:

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Land	\$ 5,588	\$ 5,108
Building and improvements	16,679	16,076
Furniture and equipment	<u>6,591</u>	<u>6,053</u>
Total	28,858	27,237
Less accumulated depreciation	<u>(11,896)</u>	<u>(11,075)</u>
Premises and equipment, net	<u>\$ 16,962</u>	<u>\$ 16,162</u>

Depreciation expense for the years ended December 31, 2020 and 2019 was \$918,470 and \$855,634, respectively. During 2020, the Company recorded a fixed asset impairment adjustment of \$492,663.

Note 7. Goodwill and Core Deposit Intangible

The following table presents information about our core deposit intangible asset at December 31:

<i>(Dollars in thousands)</i>	<u>2020</u>		<u>2019</u>	
	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>
Finite lived intangible asset:				
Core deposit intangible	\$ 2,049	\$ 410	\$ 2,049	\$ 205

Based on the core deposit intangibles as of December 31, 2020, the following table presents the aggregate amortization expense for each of the succeeding years ending December 31:

<i>(Dollars in thousands)</i>	<u>Amount</u>
2021	\$ 205
2022	205
2023	205
2024	205
2025 and thereafter	<u>819</u>
Total	<u>\$ 1,639</u>

Amortization expense of \$204,922 related to the core deposit intangibles was recognized in 2020 and 2019.

As of December 31, 2020 and 2019, goodwill totaled \$6,551,040. Goodwill is reviewed for impairment annually in accordance with generally accepted accounting principles. The Company's evaluation considers various components, to include economic conditions, industry considerations, financial performance as well as other information. As of December 31, 2020 and 2019, management determined that no impairment existed on the goodwill. During 2019, the Company recorded a measurement period adjustment to goodwill of \$184,788.

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 8. Deposits

At December 31, 2020, the scheduled maturities of certificates of deposit are as follows:

<i>(Dollars in thousands)</i>	<u>Amount</u>
2021	\$ 75,148
2022	9,498
2023	2,196
2024	1,478
2025 and thereafter	<u>1,139</u>
Total	<u>\$ 89,459</u>

Time deposits that meet or exceed the FDIC Insurance limit of \$250,000 at year end 2020 and 2019 were \$9,353,788 and \$18,811,000, respectively. The Company had brokered deposits of \$0 as of December 31, 2020 and 2019.

Overdrawn transaction accounts in the amount of \$191,231 and \$370,974 were classified as loans as of December 31, 2020 and 2019, respectively.

Note 9. Advances from Federal Home Loan Bank

Advances from the Federal Home Loan Bank (FHLB) consisted of the following at December 31, 2020 and 2019:

(Dollars in thousands)

<u>Description</u>	<u>Current Interest Rate</u>	<u>2020 Balance</u>	<u>2019 Balance</u>
Fixed rate advances maturing			
November 12, 2027	1.61%	4,000	4,000
November 12, 2027	1.41%	4,000	4,000
June 4, 2029	1.20%	5,000	5,000
June 4, 2029	1.13%	5,000	5,000
February 26, 2030	0.79%	3,000	-
February 26, 2030	0.64%	<u>3,000</u>	<u>-</u>
		<u>\$ 24,000</u>	<u>\$ 18,000</u>

Each of the advances are subject to early termination options. The FHLB reserves the right to terminate each agreement at an earlier date.

As collateral, the Bank has pledged first mortgage loans on one to four family residential loans aggregating \$108,892,066 at December 31, 2020. In addition, the Company's Federal Home Loan Bank stock is pledged to secure the borrowings. Certain advances are subject to prepayment penalties.

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 10. Lease Commitments

Effective January 1, 2019, the Company adopted ASC 842 "Leases". Currently, the Company has only one operating lease on one of its facilities. As a result of this standard, the Company recognized a right-of-use asset and a lease liability of \$687,342, respectively.

Rental expense recorded under leases for the years ended December 31, 2020 and 2019 was \$193,380 and \$182,360, respectively, and recorded in other operating expenses within the consolidated statements of income.

The weighted average remaining lease term as of December 31, 2020 is 7.08 years and the weighted average discount rate used is 3.35%. The following table shows future undiscounted lease payments for operating leases with initial terms of one year or more as of December 31, 2020 are as follow:

<i>(Dollars in thousands)</i>	<u>Amount</u>
2021	\$ 90
2022	90
2023	90
2024	90
2025 and thereafter	<u>277</u>
Total undiscounted lease payments	637
Less effect of discounting	<u>(70)</u>
Present value of estimated lease payments (lease liability)	<u>\$ 567</u>

Note 11. Revenue Recognition

In accordance with Topic 606, revenues are recognized when control of promised goods or services is transferred to customers in an amount that reflects the consideration the Company expects to be entitled to in exchange for those goods or services. To determine revenue recognition for arrangements that an entity determines are within the scope of Topic 606, the Company performs the following five steps: (i) identify the contract(s) with a customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue when (or as) the Company satisfies a performance obligation.

The Company only applies the five-step model to contracts when it is probable that the entity will collect the consideration it is entitled to in exchange for the goods or services it transfers to the customer. At contract inception, once the contract is determined to be within the scope of Topic 606, the Company assesses the goods or services that are promised within each contract and identifies those that contain performance obligations, and assesses whether each promised good or service is distinct. The Company then recognizes as revenue the amount of the transaction price that is allocated to the respective performance obligation when (or as) the performance obligation is satisfied.

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Note 11. Revenue Recognition, Continued

Service Charges on Deposit Accounts: The Bank earns fees from its deposit customers for account maintenance, transaction-based and overdraft services. Account maintenance fees consist primarily of account fees and analyzed account fees charged on deposit accounts on a monthly basis. The performance obligation is satisfied and the fees are recognized on a monthly basis as the service period is completed. Transaction-based fees on deposits accounts are charged to deposit customers for specific services provided to the customer, such as non-sufficient funds fees, overdraft fees, and wire fees. The performance obligation is completed as the transaction occurs and the fees are recognized at the time each specific service is provided to the customer.

Check Card Fee Income: Check card fee income represents fees earned when a debit card issued by the Bank is used. The Bank earns interchange fees from debit cardholder transactions through the Mastercard payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. The performance obligation is satisfied and the fees are earned when the cost of the transaction is charged to the card. Certain expenses directly associated with the debit card are recorded on a net basis with the fee income. This income is recognized within "Other" below.

Gains/Losses on OREO Sales: Gains/losses on the sale of OREO are included in non-interest income and are generally recognized when the performance obligation is complete. This is typically at delivery of control over the property to the buyer at the time of each real estate closing.

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
For the year ended December 31,		
Noninterest income:		
Service charges on deposit accounts	\$ 2,214	\$ 2,620
Residential mortgage originations fees ⁽¹⁾	757	444
Brokerage fees ⁽¹⁾	410	408
Income from cash surrender value of life insurance ⁽¹⁾	186	189
Credit card and interchange fees ⁽²⁾	1,818	1,690
Gain on sale of other real estate owned	1,182	31
Other operating income ⁽¹⁾	<u>835</u>	<u>739</u>
Total noninterest income	<u>\$ 7,402</u>	<u>\$ 6,121</u>

⁽¹⁾Not within the scope of ASC 606

⁽²⁾Includes Check Card Fee income discussed above

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 12. Stock Options

The Company entered into a stock option agreement with two entities that are controlled by several major shareholders of the Company that provides for the purchase of shares of common stock at a price of \$2.64 per share.

There were 79,602 options outstanding as of December 31, 2020 and 2019. As of December 31, 2020, all of the outstanding options were exercisable. None of the options outstanding at December 31, 2020 have an expiration date. The aggregate intrinsic value of these options was \$2,396,816 and \$2,257,513 at December 31, 2020 and 2019, respectively. During 2020 and 2019, no options were exercised.

Note 13. Earnings Per Share

Earnings per share - basic is computed by dividing net income by the weighted average number of common shares outstanding. Earnings per share - diluted is computed by dividing net income by the weighted average number of common shares outstanding and dilutive common share equivalents using the treasury stock method. Dilutive common share equivalents include common shares issuable upon exercise of outstanding stock options. Unallocated common shares held by the employee retirement and stock ownership plan are excluded from the weighted average number of common shares outstanding.

(Dollars in thousands, except share and per share amounts)

	<u>2020</u>	<u>2019</u>
Basic earnings per common share:		
Net income available to common shareholders	\$ 5,870	\$ 5,639
Basic average common shares outstanding	<u>1,968,804</u>	<u>1,969,246</u>
Basic earnings per common share	<u>\$ 2.98</u>	<u>\$ 2.86</u>
Diluted earnings per common share:		
Net income available to common shareholders	\$ 5,870	\$ 5,639
Basic average common shares outstanding	1,968,804	1,969,246
Incremental shares from assumed conversions:		
Stock options	<u>73,185</u>	<u>72,823</u>
Diluted average common shares outstanding	<u>\$ 2,041,989</u>	<u>2,042,069</u>
Diluted earnings per common share	<u>\$ 2.87</u>	<u>\$ 2.76</u>

Note 14. Capital Requirements and Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk-weightings, and other factors.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 14. Capital Requirements and Regulatory Matters, Continued

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum ratios (set forth in the table below) of Tier 1, Common Equity Tier 1 (CET1), and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk-weights ranging from 0% to 150%. Tier 1 capital of the Bank consists of common stockholders' equity, excluding the unrealized gain or loss on securities available-for-sale, minus certain intangible assets, while CET1 is comprised of Tier 1 capital, adjusted for certain regulatory deductions and limitations. Tier 2 capital consists of the allowance for loan losses subject to certain limitations. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital.

The Bank is also required to maintain capital at a minimum level based on average assets (as defined), which is known as the leverage ratio. Only the strongest institutions are allowed to maintain capital at the minimum requirement. All others are subject to maintaining ratios 1% to 2% above the minimum.

Effective March 31, 2015, quantitative measures established by applicable regulatory standards, including the newly implemented Basel III revised capital adequacy standards and relevant provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd Frank Act"), require the Bank to maintain (i) a minimum ratio of Tier 1 capital to average total assets, after certain adjustments, of 4.00%, (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of 6.00%, (iii) a minimum ratio of total-capital to risk-weighted assets of 8.00% and (iv) a minimum ratio of CET1 to risk-weighted assets of 4.50%. A "well-capitalized" institution must generally maintain capital ratios 2% higher than the minimum guidelines.

In order to avoid restrictions on capital distributions or discretionary bonus payments to executives, the Bank is also required to maintain a "capital conservation buffer" in addition to its minimum risk-based capital requirements. This buffer is required to consist solely of CET1, but the buffer applies to all three risk-based measurements (CET1, Tier 1 and total capital). The capital conservation buffer was phased in incrementally over time, beginning January 1, 2016 at 0.625% and becoming fully effective on January 1, 2019, and ultimately consisting of an additional amount of Tier 1 capital equal to 2.5% of risk-weighted assets.

As of December 31, 2020, the most recent notifications from the Bank's primary regulator categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events that management believes have changed the Bank's categories.

Citizens Bancshares Corporation
Notes to Consolidated Financial Statements
December 31, 2020 and 2019

Note 14. Capital Requirements and Regulatory Matters, Continued

The following table summarizes the capital amounts and ratios of the Bank and the regulatory minimum requirements at December 31, 2020 and 2019:

(Dollars in thousands)

	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2020						
The Bank						
Total capital (to risk weighted assets)	\$ 65,108	15.23%	\$ 34,211	8.00%	\$ 42,763	10.00%
Tier 1 capital (to risk weighted assets)	60,172	14.07%	25,658	6.00%	34,211	8.00%
Tier 1 capital (to average assets)	60,172	8.89%	27,304	4.00%	34,131	5.00%
Common Equity Tier 1 Capital (to risk-weighted assets)	60,172	14.07%	19,244	4.50%	27,796	6.50%

(Dollars in thousands)

	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2019						
The Bank						
Total capital (to risk weighted assets)	\$ 59,114	15.11%	\$ 31,303	8.00%	\$ 39,129	10.00%
Tier 1 capital (to risk weighted assets)	55,537	14.19%	23,478	6.00%	31,303	8.00%
Tier 1 capital (to average assets)	55,537	9.73%	22,838	4.00%	28,547	5.00%
Common Equity Tier 1 Capital (to risk-weighted assets)	55,537	14.19%	17,608	4.50%	25,434	6.50%

Note 15. Restrictions on Dividends, Loans, and Advances

The ability of the Company to pay cash dividends to shareholders is dependent on its ability to receive cash, in the form of dividends from the Bank. South Carolina banking regulations restrict the amount of dividends that can be paid to shareholders. All of the Bank's dividends to the parent company are payable only from the retained earnings of the Bank. At December 31, 2020, the Bank's retained earnings were \$44,799,156. The Bank is authorized to pay cash dividends up to 100% of net income in any calendar year without obtaining the prior approval of the Commissioner of Banking provided that the Bank received a composite rating of one or two at the last Federal or State regulatory examination. Under Federal Reserve Board regulations, the amounts of loans or advances from the Bank to the parent company are also restricted.

Note 16. Employee Retirement and Stock Ownership Plan

The Company sponsors an employee retirement and stock ownership plan. Employees eligible for the Company stock component of the KSOP plan include all employees who work at least 1,000 hours during the initial twelve consecutive months of employment, or any plan year beginning after the date of employment. The Company periodically makes discretionary contributions to the KSOP. For the years ended December 31, 2020 and 2019, the Company contributed \$148,242 and \$156,511 to the KSOP, respectively.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 16. Employee Retirement and Stock Ownership Plan, Continued

Shares of the Company held by the KSOP are as follows at December 31:

	<u>2020</u>	<u>2019</u>
Allocated shares	85,297	84,294
Shares released for allocation	-	-
Unreleased shares	-	-
	<u>85,297</u>	<u>84,294</u>

Note 17. Income Taxes

Income tax expense is summarized as follows for the years ended December 31:

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
Current income tax expense:		
Federal	\$ 649	\$ 1,441
State	71	263
Total current	<u>720</u>	<u>1,704</u>
Deferred income tax expense	467	-
Income tax expense	<u>\$ 1,187</u>	<u>\$ 1,704</u>

The components of the net deferred tax asset were as follows as of December 31:

(Dollars in thousands)

	<u>2020</u>	<u>2019</u>
Deferred tax assets:		
Other real estate owned	\$ 131	\$ 144
Allowance for loan losses	970	665
Interest on nonaccrual loans	40	47
Reserve for contingencies	30	21
Unearned income	6	6
Net operating losses	95	461
PPP Servicing Fees	143	-
Accrued bonus	116	-
Other	-	290
Gross deferred tax assets	<u>1,634</u>	<u>1,634</u>
Valuation allowance	<u>91</u>	<u>86</u>
Net deferred tax assets	<u>1,543</u>	<u>1,548</u>
Deferred tax liabilities:		
Accumulated depreciation	630	522
Goodwill	126	112
Mark-to-market purchase accounting	85	16
Deferred loan costs	91	80
Deferred gain on like kind exchange	244	-
Unrealized gain on securities available for sale	<u>271</u>	<u>13</u>
Total deferred tax liabilities	<u>1,463</u>	<u>743</u>
Net deferred tax asset	<u>\$ 80</u>	<u>\$ 805</u>

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 17. Income Taxes, Continued

Tax returns for 2017 and subsequent years are subject to examination by taxing authorities.

Deferred tax assets represent the future tax benefit of deductible differences and, if it is more likely than not that a tax asset will not be realized, a valuation allowance is required to reduce the recorded deferred tax assets to net realizable value. As of December 31, 2020 and 2019, management has recorded a valuation allowance of approximately \$91,000 and \$86,000, respectively. The valuation allowance is associated with South Carolina net operating losses at the Holding Company. Management determined that it is more likely than not that the remaining deferred tax asset at December 31, 2020 and 2019 will be realized and, accordingly, did not establish a valuation allowance on those assets.

The Company has state net operating losses of \$2,412,901 for the year ended December 31, 2020. These state losses begin to expire in the year 2024.

A reconciliation between the income tax expense and the amount computed by applying the Federal statutory rate of 21% to income before income taxes follows for the years ended December 31:

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Tax expense at statutory rate	\$ 1,482	\$ 1,542
State income tax, net of federal income tax benefit	56	208
Tax-exempt interest income	(119)	(93)
Nondeductible interest expense to carry tax-exempt instruments	3	4
Change in valuation allowance	5	9
Tax impact of rate change	(256)	-
Other, net	16	34
Total	<u>\$ 1,187</u>	<u>\$ 1,704</u>

The effective tax rate compared favorably to the statutory federal rate of 21% and South Carolina tax rate of 5% and 4.5% at the holding company and bank levels respectively primarily due to the enactment of new Net Operating Loss ("NOL") provisions under the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"). The CARES Act permits NOLs arising in taxable years beginning after December 31, 2017 and before January 1, 2021 to be carried back five taxable years. This enabled the Company to carry back losses incurred during the taxable year 2018 to prior years with a higher statutory tax rate, creating a permanent tax rate benefit. As a result, the Company recorded an income tax benefit of \$256,097 related to the permanent tax rate benefit during the year ended December 31, 2020.

The Company has analyzed the tax positions taken or expected to be taken in its tax returns and concluded it has no liability related to uncertain tax positions in accordance with ASC Topic 740.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 18. Fair Value of Financial Instruments

Generally accepted accounting principles (GAAP) provide a framework for measuring and disclosing fair value that requires disclosures about the fair value of assets and liabilities recognized in the balance sheet, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Fair value is defined as the exchange in price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP also establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Securities available-for-sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of the lower of cost or market accounting or the writing down of individual assets.

The following methods and assumptions were used to estimate the fair value of significant financial instruments:

Fair Value Hierarchy

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine the fair value. These levels are:

- Level 1: Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2: Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3: Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

Investment Securities Available-for-Sale - Investment securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 18. Fair Value of Financial Instruments, Continued

Loans - The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment. The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represents loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At December 31, 2020 and 2019, substantially all of the impaired loans were evaluated based upon the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

Other Real Estate Owned - Foreclosed assets are adjusted to fair value upon transfer of the loans to other real estate owned. Real estate acquired in settlement of loans is recorded initially at estimated fair value of the property less estimated selling costs at the date of foreclosure. The initial recorded value may be subsequently reduced by additional allowances, which are charges to earnings if the estimated fair value of the property less estimated selling costs declines below the initial recorded value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company recorded the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis by level within the hierarchy.

	December 31, 2020			
	Total	Level 1	Level 2	Level 3
<i>(Dollars in thousands)</i>				
Government-sponsored enterprises	\$ 21,471	\$ -	\$ 21,471	\$ -
Mortgage backed securities	28,928	-	28,928	-
Obligations of state and local governments	31,410	-	31,410	-
U.S. Treasuries	4,134	-	4,134	-
Total	<u>\$ 85,943</u>	<u>\$ -</u>	<u>\$ 85,943</u>	<u>\$ -</u>

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 18. Fair Value of Financial Instruments, Continued

<i>(Dollars in thousands)</i>	December 31, 2019			
	Total	Level 1	Level 2	Level 3
Government-sponsored enterprises	\$ 44,549	\$ -	\$ 44,549	\$ -
Mortgage backed securities	2,015	-	2,015	-
Obligations of state and local governments	19,720	-	19,720	-
U.S. Treasuries	5,492	-	5,492	-
Total	\$ 71,776	\$ -	\$ 71,776	\$ -

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents the assets and liabilities carried on the balance sheet by caption and by level within the valuation hierarchy described above for which a nonrecurring change in fair value has been recorded as of December 31, 2020 and 2019.

<i>(Dollars in thousands)</i>	December 31, 2020			
	Total	Level 1	Level 2	Level 3
Other real estate owned	\$ 299	\$ -	\$ -	\$ 299
Impaired loans, net specific reserve:				
Real estate - construction	27	-	-	27
Real estate - commercial	475	-	-	475
Real estate - residential	986	-	-	986
Commercial and industrial	39	-	-	39
Consumer and other	12	-	-	12
Total impaired loans, net specific reserve	1,539	-	-	1,539
Total	\$ 1,838	\$ -	\$ -	\$ 1,838

<i>(Dollars in thousands)</i>	December 31, 2019			
	Total	Level 1	Level 2	Level 3
Other real estate owned	\$ 617	\$ -	\$ -	\$ 617
Impaired loans, net specific reserve:				
Real estate - construction	31	-	-	31
Real estate - commercial	1,444	-	-	1,444
Real estate - residential	3,754	-	-	3,754
Commercial and industrial	193	-	-	193
Consumer and other	35	-	-	35
Total impaired loans, net specific reserve	5,457	-	-	5,457
Total	\$ 6,074	\$ -	\$ -	\$ 6,074

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 18. Fair Value of Financial Instruments, Continued

For Level 3 assets and liabilities measured at fair value on a recurring or non-recurring basis as of December 31, 2020 and December 31, 2019, the significant unobservable inputs used in the fair value measurements were as follows:

	Fair Value as of December 31, 2020	Valuation Technique	Significant Observable Inputs	Significant Unobservable Inputs
Impaired loans, net of specific reserve	\$ 1,538	Appraised Value	Appraisals and/or sales of comparable properties	Appraisals discounted 15% for sales commissions and other holding cost
Other real estate owned	\$ 299	Appraised Value/Comparison Sales/Other estimates	Appraisals and/or sales of comparable properties	Appraisals discounted 15% for sales commissions and other holding cost
	Fair Value as of December 31, 2019	Valuation Technique	Significant Observable Inputs	Significant Unobservable Inputs
Impaired loans, net of specific reserve	\$ 5,457	Appraised Value	Appraisals and/or sales of comparable properties	Appraisals discounted 15% for sales commissions and other holding cost
Other real estate owned	\$ 617	Appraised Value/Comparison Sales/Other estimates	Appraisals and/or sales of comparable properties	Appraisals discounted 15% for sales commissions and other holding cost

The Company has no liabilities measured at fair value on a non-recurring basis.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 18. Fair Value of Financial Instruments, Continued

The following table includes the estimated fair value of the Company's financial assets and financial liabilities. The methodologies for estimating the fair value of financial assets and financial liabilities measured on a recurring and non-recurring basis are discussed above. The methodologies for estimating the fair value for other financial assets and financial liabilities are discussed below. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgement is required to interpret market data in order to develop the estimates of fair value. Accordingly, the estimates presented below are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation techniques may have a material effect on the estimated fair value amounts at December 31, 2020 and 2019.

(Dollars in thousands)	December 31,			
	2020		2019	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Cash and cash equivalents	\$ 144,839	\$ 144,839	\$ 82,832	\$ 82,832
Securities available-for-sale	85,943	85,943	71,776	71,776
Nonmarketable equity securities	1,637	1,637	1,304	1,304
Loans held for sale	2,896	2,896	855	855
Loans held for investment, net	401,772	410,614	380,279	387,206
Deposits	580,677	581,030	489,764	489,510
Securities sold under agreement to repurchase	5,727	5,727	4,692	4,692
Advances from the Federal Home Loan Bank	24,000	24,111	18,000	16,620
Subordinated debentures	2,996	2,996	2,948	2,948

Cash and cash equivalents

The carrying amount approximates fair value for these instruments.

Investment securities

The fair value of investment securities are generally determined using widely accepted valuation techniques including market prices, matrix pricing, and broker-quote-based applications.

Loans held for sale

Loans held for sale are carried at the lower of cost or fair value. These loans currently consist of one-to-four family residential real estate loans originated for sale to qualified third parties. Fair value is based upon the contractual price to be received from these third parties, which may be different than cost.

Loans held for investment

Fair values are estimated for portfolios of loans with similar financial characteristics if collateral-dependent. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect observable market information incorporating the credit, liquidity, yield and other risks inherent in the loan. The estimate of maturity is based upon the Company's historical experience with repayments for each loan classification, modified, as required, by an estimate of the effect of the current economic and lending conditions.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 18. Fair Value of Financial Instruments, Continued

Fair value for significant non-performing loans is generally based upon recent external appraisals. If appraisals are not available, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows and discounted rates are judgmentally determined using available market information and specific borrower information.

Nonmarketable equity securities

Nonmarketable equity securities are carried at original cost basis, as cost approximates fair value and there is no ready market for such investments.

Deposits

The fair value of deposits with no stated maturity date, such as noninterest-bearing demand deposits, savings and money market and checking accounts, is based on the discounted value of estimated cash flows. The fair value of time deposits is based upon the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

Federal Home Loan Bank advances

Fair value is estimated based on discounted cash flows using current market rates for borrowing with similar terms and are classified as of Level 2.

Subordinated debentures

The fair value of subordinated debentures is estimated by using discounted cash flow analyses based on incremental borrowing rates for similar types of instruments these are classified as Level 2.

Other borrowings

The fair value of federal funds purchased and securities under agreements to repurchase approximate the carrying amount because of the short maturity of these borrowings.

Note 19. Commitments and Contingencies

The Company is subject to claims and lawsuits which arise primarily in the ordinary course of business. Management is not aware of any legal proceedings, which would have a material adverse effect on the financial position or operating results of the Company.

Note 20. Unused Lines of Credit

At December 31, 2020, the Company had unused lines of credit to purchase federal funds from other financial institutions totaling \$40,000,000. Under the terms of the agreements, the Company may borrow at mutually agreed-upon rates for one to fifteen day periods. The Company also has a line of credit to borrow funds from the Federal Home Loan Bank which totaled \$75,067,359 as of December 31, 2020. As of December 31, 2020, the Bank had borrowed \$24,000,000 on this line.

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 21. Financial Instruments With Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

Note 21. Financial Instruments With Off-Balance Sheet Risk, Continued

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the counter-party.

Collateral held for commitments to extend credit and standby letters of credit varies but may include accounts receivable, inventory, property, plant, equipment, and income-producing commercial properties. The following table summarizes the Company's off-balance-sheet financial instruments whose contract amounts represent credit risk as of December 31:

<i>(Dollars in thousands)</i>	<u>2020</u>	<u>2019</u>
Commitments to extend credit	\$ 42,966	\$ 45,321
Standby letters of credit	593	937

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 22. Related Party Transactions

Certain parties (principally certain directors and shareholders of the Company, their immediate families and business interests) were loan customers of and had other transactions in the normal course of business with the Bank. Related party loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than normal risk of collectability. The aggregate dollar amount of loans to related parties was \$2,958,746 and \$3,279,963 at December 31, 2020 and 2019, respectively.

Deposits by directors including their affiliates and executive officers totaled approximately \$7,540,150 and \$2,985,394 at December 31, 2020 and 2019, respectively.

Note 23. Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through March 31, 2021, the date the financial statements were available to be issued and no subsequent events occurred requiring accrual or disclosure.

Note 24. Citizens Bancshares Corporation (Parent Company Only)

Following is condensed financial information of Citizens Bancshares Corporation (parent company only) as of and for the years ended December 31:

Condensed Balance Sheets

<i>(Dollars in thousands)</i>	<u>December 31,</u>	
	<u>2020</u>	<u>2019</u>
Assets		
Cash	\$ 1,273	\$ 793
Investment in banking subsidiary	66,821	61,080
Goodwill	2,899	2,899
Other assets	93	93
Total assets	<u>\$ 71,086</u>	<u>\$ 64,865</u>
Liabilities		
Junior subordinated debenture	<u>\$ 2,996</u>	<u>\$ 2,947</u>
Shareholders' equity	<u>\$ 68,090</u>	<u>\$ 61,918</u>
Total liabilities and shareholders' equity	<u>\$ 71,086</u>	<u>\$ 64,865</u>

Citizens Bancshares Corporation

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

Note 24. Citizens Bancshares Corporation (Parent Company Only), Continued

Condensed Statements of Income

	For the years ended December 31,	
	2020	2019
Income		
Dividends from banking subsidiary	\$ 1,250	\$ 1,000
Total income	1,250	1,000
Expenses		
Miscellaneous expenses	66	64
Interest expense	81	134
Total expenses	147	198
Income before income taxes and equity in undistributed earnings of banking subsidiary	1,103	802
Net equity in undistributed earnings of banking subsidiary	4,767	4,837
Net income	\$ 5,870	\$ 5,639

Condensed Statements of Cash Flows

	For the years ended December 31,	
	2020	2019
Operating activities		
Net income	\$ 5,870	\$ 5,639
Adjustments to reconcile net income to net cash provided by operating activities:		
Net equity in undistributed earnings of subsidiaries	(4,767)	(4,837)
Amortization of discount on junior subordinated debentures	48	48
Net cash provided by operating activities	1,151	850
Cash flows from financing activities		
Cash dividends paid	(669)	(629)
Treasury stock purchased	(2)	(35)
Net cash used in financing activities	(671)	(664)
Net increase in cash and cash equivalents	480	186
Cash, beginning of year	793	607
Cash, ending of year	\$ 1,273	\$ 793

The Citizens Bank Board of Directors



Robert W. Askins
General Contractor
RW Askins Construction, Inc.



Kenneth W. Lee
Retired Bank Officer



Joseph L. Bostick, Jr.
Retired Oil Distributor



Samuel A. Rodgers Jr.
Executive Vice President
Carolina Eastern, Inc.



Thomas Bouchette
President
Chief Operating Officer



Gosnold G. Segars
President
G. Graham Segars & Sons, Inc.
Real Estate Brokerage



H. Blake Gibbons, Jr.
Vice Chairman



C. Dorn Smith, III, M.D.
Chief Executive Officer &
Chairman of the Board
Cardio Thoracic Surgeon
MUSC



Michael L. Hodge, M.D. FAAN
Neurologist
McLeod Health



Philip M. Smith
Retired Bank Officer



James H. Johnson
Owner
Coastal Indian Motorcycle

Citizens Bancshares Corporation and The Citizens Bank

Corporate Data

Citizens Bancshares Corporation Board of Directors



Robert W. Askins
General Contractor
RW Askins Construction, Inc.



Dawn M. Munn
Pharmacy Manager
Piggy Wiggly Pharmacy



Joseph L. Bostick, Jr.
Retired Oil Distributor



Samuel A. Rodgers Jr.
Executive Vice President
Carolina Eastern, Inc.



Michael L. Hodge, M.D. FAAN
Neurologist
McLeod Health



Gosnold G. Segars
President
G. Graham Segars & Sons, Inc.
Real Estate Brokerage



James H. Johnson
Owner
Coastal Indian Motorcycle



C. Dorn Smith, III, M.D.
Chief Executive Officer &
Chairman of the Board
Cardio Thoracic Surgeon
MUSC

Not Pictured

Dixie S. Bullock
Director

Not Pictured

Andrew B. Smith
Director

The Citizens Bank Executive Officers



C. Dorn Smith, III, M.D.
Chief Executive Officer
Chairman of the Board



H. Blake Gibbons, Jr.
Vice Chairman



Thomas Bouchette
President
Chief Operating Officer



William J. Heustess, Jr.
Executive Vice President
Chief Credit Officer



James E. Roberts, II
Executive Vice President
Chief Financial Officer



R. Ashley Wheeler, Jr.
Executive Vice President
Chief Administrative Officer



Richard W. McCutcheon
Senior Vice President

Citizens Bancshares Corporation and the Citizens Bank

Corporate Data

The Citizens Bank Officers

Corporate Office

C. Dorn Smith, III	Chief Executive Officer
H. Blake Gibbons, Jr.	Vice Chairman
Thomas Bouchette	President
William J. Heustess, Jr.	Executive Vice President
James E. Roberts, II	Executive Vice President
R. Ashley Wheeler, Jr.	Executive Vice President
Sherry D. Coker	Vice President
Robert F. Dukes, Jr.	Vice President
Margi M. Fleming	Vice President
Cheryl A. Matthews	Assistant Vice President
Sherry P. Matthews	Assistant Vice President

Operations Center

Teresa L. Floyd	Vice President
Thomas D. Ham, II	Vice President
Rheba C. Welch	Vice President
Elizabeth M. Atkinson	Assistant Vice President
Leah C. Hancock	Assistant Vice President
Eric M. Pagan	Banking Officer

Olanta Branch

Jessica L. Craft	Banking Officer
------------------	-----------------

Turbeville Branch

Susan H. Alexander	Vice President
--------------------	----------------

Lynchburg Branch/Operations Annex

Glenn D. Buddin, Jr.	Vice President
Heather R. Thomy	Assistant Vice President

Lake City Branch

Richard W. McCutcheon	Senior Vice President
Robert S. Phillips, II	Assistant Vice President

Sumter Branch

Samuel T. Dubose	Vice President
Paul E. Robbins	Vice President
Steven D. Cook	Assistant Vice President

Pawleys Island Branch

Joel W. Odom	Senior Vice President
Elliott S. Koonce	Vice President
William D. Starnes	Vice President

Timmons ville Branch

Sharon L. Green	Vice President
Jan G. Vause	Banking Officer

Citizens Bancshares Corporation and the Citizens Bank

Corporate Data

St. George Branch

Gregory P. Shuler Vice President

Florence-Pamplico Hwy Branch

Shirley J. Greene Assistant Vice President

Gwendolyn A. Dutton Assistant Vice President

Florence-Palmetto Street Branch

John L. Hanna Senior Vice President

Cherry T. Gerald Assistant Vice President

Adam V. Gamble Assistant Vice President

Robin A. Poston Banking Officer

Pamplico Branch

Pamela M. Turner Assistant Vice President

Johnsonville Branch

Ronald L. Coker, Jr. Assistant Vice President

Treasa Kim Sauls Vice President

Georgetown Branch

Teresa M. Harrelson Assistant Vice President

Kingstree Branch

Alan K. Chandler Vice President

Glenda B. Miller Banking Officer

Murrells Inlet Branch

Gregory A. Badgett Assistant Vice President

Joel P. Foster Vice President

Hartsville Branch

J. Darrell Cassidy Vice President

William M. Scarborough, Jr. Vice President

P. Ross Johnson Vice President

Deborah G. Lynch Branch Manager

McBee Branch

Denise L. Tedder Banking Officer

Lynda S. Weatherford Banking Officer

Camden Branch

Deborah P. Outlaw Vice President

Lexington LPO

W. David Keller Senior Vice President

THE CITIZENS BANK

Annual Financial Disclosure Statement
furnished pursuant to Part 350 of the Federal Deposit
Insurance Corporation's rules and regulations

For the year ended December 31, 2020

**THIS STATEMENT HAS NOT BEEN REVIEWED,
OR CONFIRMED FOR ACCURACY OR RELEVANCE BY THE
FEDERAL DEPOSIT INSURANCE CORPORATION.**

CITIZENS BANCSHARES CORPORATION

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